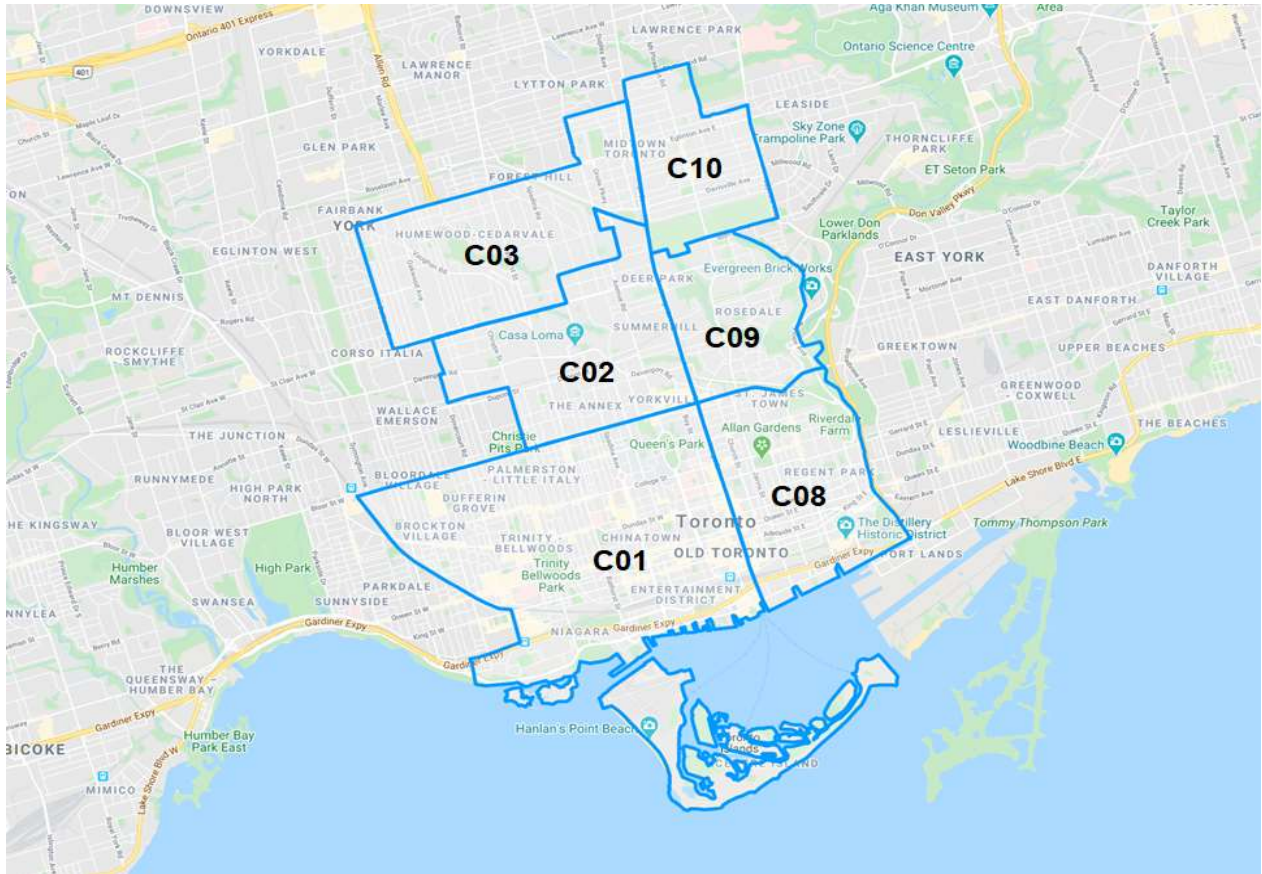


TRREB Stats Outline

Executive Summary

TRREB Zone(s) Included: C1. C2. C3. C8. C9. C10.



Raw Data Source: TRREB

Data / Tables / Graphs Compiled by:



TRREB Stats Outline - Executive Summary (Detached)

TRREB Zone(s) Included: C1. C2. C3. C8. C9. C10.

Detached - Current Month

Month of December

Statistic	Dec 2020	Dec 2019	%Chg	3yr Dec Average	%Diff	5yr Dec Average	% Diff	10yr Dec Average	%Diff
Sales	40	24	67%	29	40%	28	43%	28	43%
New Listings	30	18	67%	23	30%	23	30%	24	27%
Active Listings	56	61	-8%	56	0%	54	3%	71	-21%
	Dec 2020	Dec 2019	1yr CAGR	Dec 2017	3yr CAGR	Dec 2015	5yr CAGR	Dec 2010	10yr CAGR
Average Price	\$2,499,493	\$2,231,635	12.0%	\$1,851,774	10.5%	\$1,840,894	6.3%	\$1,405,319	5.9%
MOI (one month)	1.4	2.5		2.0		1.9		2.5	
MOI (12mth Trend)	2.0	2.1		2.1		1.8		2.0	
SNLR (one month)	133%	133%		125%		122%		119%	
SNLR (12mth Trend)	54%	53%		53%		57%		57%	

Detached - Rolling 12 Months

Rolling 12 Months: Jan. 1st to Dec. 31st

Statistic	12mths Ending Dec 31, 2020	12mths Ending Dec 31, 2019	%Chg	3yr (12mth) Average	%Diff	5yr (12Mth) Average	% Diff	10yr (12Mth) Average	%Diff
12 Mth Sales	682	654	4%	644	6%	692	-1%	754	-10%
12 Mth New Listings	1,272	1,227	4%	1,210	5%	1,220	4%	1,318	-4%
Avg. Monthly Active Listings	113	117	-3%	113	-1%	106	6%	127	-11%
	12mths Ending Dec 31, 2020	12mths Ending Dec 31, 2019	1yr CAGR	12mths Ending Dec 31, 2017	3yr CAGR	12mths Ending Dec 31, 2015	5yr CAGR	12mths Ending Dec 31, 2010	10yr CAGR
Average Price	\$2,458,134	\$2,293,100	7.2%	\$2,259,622	2.8%	\$1,724,649	7.3%	\$1,148,197	7.9%
MOI (12mth Trend)	2.0	2.1		2.1		1.8		2.0	
SNLR (12mth Trend)	54%	53%		53%		57%		57%	

Detached - Year-To-Date

Year-to-Date: Jan. 1st to Dec. 31st

Statistic	Dec 2020-YTD	Dec 2019-YTD	%Chg	3yr (YTD) Average	%Diff	5yr (YTD) Average	% Diff	10yr (YTD) Average	%Diff
12 Mth Sales	682	654	4%	644	6%	692	-1%	754	-10%
12 Mth New Listings	1,272	1,227	4%	1,210	5%	1,220	4%	1,318	-4%
Avg. Monthly Active Listings	113	117	-3%	113	-1%	106	6%	127	-11%
	Dec 2020-YTD	Dec 2019-YTD	1yr CAGR	Dec 2017-YTD	3yr CAGR	Dec 2015-YTD	5yr CAGR	Dec 2010-YTD	10yr CAGR
Average Price	\$2,458,134	\$2,293,100	7.2%	\$2,259,622	2.8%	\$1,724,649	7.3%	\$1,148,197	7.9%
MOI (YTD # of mths Trend)	2.0	2.1		2.1		1.8		2.0	
SNLR (YTD # of mths Trend)	54%	53%		53%		57%		57%	

*Raw data source: TRREB Market Watch Tables (Stratus+)

MOI = Months of inventory

SNLR = Sales to New Listings Ratio

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Data/tables/graphs compiled by:



TRREB Stats Outline - Executive Summary (Semi-Detached)

TRREB Zone(s) Included: C1. C2. C3. C8. C9. C10.

Semi-Detached - Current Month

Month of December

Statistic	Dec 2020	Dec 2019	%Chg	3yr Dec Average	%Diff	5yr Dec Average	% Diff	10yr Dec Average	%Diff
Sales	33	20	65%	25	34%	24	38%	24	39%
New Listings	26	7	271%	16	66%	16	59%	18	47%
Active Listings	41	24	71%	30	38%	27	52%	31	31%
	Dec 2020	Dec 2019	1yr CAGR	Dec 2017	3yr CAGR	Dec 2015	5yr CAGR	Dec 2010	10yr CAGR
Average Price	\$1,601,492	\$1,539,928	4.0%	\$1,269,420	8.1%	\$1,089,302	8.0%	\$678,925	9.0%
MOI (one month)	1.2	1.2		1.2		1.1		1.3	
MOI (12mth Trend)	1.4	1.3		1.3		1.2		1.2	
SNLR (one month)	127%	286%		157%		146%		134%	
SNLR (12mth Trend)	57%	67%		63%		64%		66%	

Semi-Detached - Rolling 12 Months

Rolling 12 Months: Jan. 1st to Dec. 31st

Statistic	12mths Ending Dec 31, 2020	12mths Ending Dec 31, 2019	%Chg	3yr (12mth) Average	%Diff	5yr (12Mth) Average	% Diff	10yr (12Mth) Average	%Diff
12 Mth Sales	595	533	12%	539	10%	555	7%	596	0%
12 Mth New Listings	1,035	798	30%	860	20%	864	20%	900	15%
Avg. Monthly Active Listings	71	56	27%	59	20%	55	29%	60	18%
	12mths Ending Dec 31, 2020	12mths Ending Dec 31, 2019	1yr CAGR	12mths Ending Dec 31, 2017	3yr CAGR	12mths Ending Dec 31, 2015	5yr CAGR	12mths Ending Dec 31, 2010	10yr CAGR
Average Price	\$1,603,597	\$1,485,124	8.0%	\$1,476,667	2.8%	\$1,094,458	7.9%	\$720,713	8.3%
MOI (12mth Trend)	1.4	1.3		1.3		1.2		1.2	
SNLR (12mth Trend)	57%	67%		63%		64%		66%	

Semi-Detached - Year-To-Date

Year-to-Date: Jan. 1st to Dec. 31st

Statistic	Dec 2020-YTD	Dec 2019-YTD	%Chg	3yr (YTD) Average	%Diff	5yr (YTD) Average	% Diff	10yr (YTD) Average	%Diff
12 Mth Sales	595	533	12%	539	10%	555	7%	596	0%
12 Mth New Listings	1,035	798	30%	860	20%	864	20%	900	15%
Avg. Monthly Active Listings	71	56	27%	59	20%	55	29%	60	18%
	Dec 2020-YTD	Dec 2019-YTD	1yr CAGR	Dec 2017-YTD	3yr CAGR	Dec 2015-YTD	5yr CAGR	Dec 2010-YTD	10yr CAGR
Average Price	\$1,603,597	\$1,485,124	8.0%	\$1,476,667	2.8%	\$1,094,458	7.9%	\$720,713	8.3%
MOI (YTD # of mths Trend)	1.4	1.3		1.3		1.2		1.2	
SNLR (YTD # of mths Trend)	57%	67%		63%		64%		66%	

*Raw data source: TRREB Market Watch Tables (Stratus+)

MOI = Months of inventory

SNLR = Sales to New Listings Ratio

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Data/tables/graphs compiled by:



TRREB Stats Outline - Executive Summary (Townhomes)

TRREB Zone(s) Included: C1. C2. C3. C8. C9. C10.

Townhomes - Current Month

Month of December

Statistic	Dec 2020	Dec 2019	%Chg	3yr Dec Average	%Diff	5yr Dec Average	% Diff	10yr Dec Average	%Diff
Sales	52	20	160%	32	63%	31	67%	28	84%
New Listings	44	14	214%	24	81%	25	73%	24	82%
Active Listings	71	38	87%	51	39%	47	50%	55	29%
	Dec 2020	Dec 2019	1yr CAGR	Dec 2017	3yr CAGR	Dec 2015	5yr CAGR	Dec 2010	10yr CAGR
Average Price	\$1,244,886	\$1,087,600	14.5%	\$844,598	13.8%	\$789,624	9.5%	\$567,578	8.2%
MOI (one month)	1.4	1.9		1.6		1.5		2.0	
MOI (12mth Trend)	2.1	1.5		1.7		1.5		1.7	
SNLR (one month)	118%	143%		132%		123%		117%	
SNLR (12mth Trend)	48%	59%		55%		59%		60%	

Townhomes - Rolling 12 Months

Rolling 12 Months: Jan. 1st to Dec. 31st

Statistic	12mths Ending Dec 31, 2020	12mths Ending Dec 31, 2019	%Chg	3yr (12mth) Average	%Diff	5yr (12Mth) Average	% Diff	10yr (12Mth) Average	%Diff
12 Mth Sales	588	593	-1%	570	3%	601	-2%	623	-6%
12 Mth New Listings	1,218	1,009	21%	1,036	18%	1,022	19%	1,044	17%
Avg. Monthly Active Listings	105	72	46%	81	29%	77	36%	90	16%
	12mths Ending Dec 31, 2020	12mths Ending Dec 31, 2019	1yr CAGR	12mths Ending Dec 31, 2017	3yr CAGR	12mths Ending Dec 31, 2015	5yr CAGR	12mths Ending Dec 31, 2010	10yr CAGR
Average Price	\$1,152,430	\$1,133,988	1.6%	\$1,009,298	4.5%	\$783,014	8.0%	\$546,964	7.7%
MOI (12mth Trend)	2.1	1.5		1.7		1.5		1.7	
SNLR (12mth Trend)	48%	59%		55%		59%		60%	

Townhomes - Year-To-Date

Year-to-Date: Jan. 1st to Dec. 31st

Statistic	Dec 2020-YTD	Dec 2019-YTD	%Chg	3yr (YTD) Average	%Diff	5yr (YTD) Average	% Diff	10yr (YTD) Average	%Diff
12 Mth Sales	588	593	-1%	570	3%	601	-2%	623	-6%
12 Mth New Listings	1,218	1,009	21%	1,036	18%	1,022	19%	1,044	17%
Avg. Monthly Active Listings	105	72	46%	81	29%	77	36%	90	16%
	Dec 2020-YTD	Dec 2019-YTD	1yr CAGR	Dec 2017-YTD	3yr CAGR	Dec 2015-YTD	5yr CAGR	Dec 2010-YTD	10yr CAGR
Average Price	\$1,152,430	\$1,133,988	1.6%	\$1,009,298	4.5%	\$783,014	8.0%	\$546,964	7.7%
MOI (YTD # of mths Trend)	2.1	1.5		1.7		1.5		1.7	
SNLR (YTD # of mths Trend)	48%	59%		55%		59%		60%	

*Raw data source: TRREB Market Watch Tables (Stratus+)

MOI = Months of inventory

SNLR = Sales to New Listings Ratio

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Data/tables/graphs compiled by:



TRREB Stats Outline - Executive Summary (Condos)

TRREB Zone(s) Included: C1. C2. C3. C8. C9. C10.

Condos - Current Month

Month of December

Statistic	Dec 2020	Dec 2019	%Chg	3yr Dec Average	%Diff	5yr Dec Average	% Diff	10yr Dec Average	%Diff
Sales	720	370	95%	467	54%	468	54%	397	82%
New Listings	647	347	86%	431	50%	437	48%	429	51%
Active Listings	1,772	569	211%	957	85%	820	116%	1,046	69%
	Dec 2020	Dec 2019	1yr CAGR	Dec 2017	3yr CAGR	Dec 2015	5yr CAGR	Dec 2010	10yr CAGR
Average Price	\$703,326	\$802,326	-12.3%	\$648,451	2.7%	\$494,284	7.3%	\$427,857	5.1%
MOI (one month)	2.5	1.5		2.0		1.7		2.6	
MOI (12mth Trend)	3.3	1.6		2.1		1.9		2.6	
SNLR (one month)	111%	107%		108%		107%		92%	
SNLR (12mth Trend)	38%	62%		52%		58%		52%	

Condos - Rolling 12 Months

Rolling 12 Months: Jan. 1st to Dec. 31st

Statistic	12mths Ending Dec 31, 2020	12mths Ending Dec 31, 2019	%Chg	3yr (12mth) Average	%Diff	5yr (12Mth) Average	% Diff	10yr (12Mth) Average	%Diff
12 Mth Sales	6,564	6,809	-4%	6,806	-4%	7,572	-13%	6,847	-4%
12 Mth New Listings	17,289	11,068	56%	13,065	32%	13,109	32%	13,070	32%
Avg. Monthly Active Listings	1,817	920	97%	1,194	52%	1,181	54%	1,461	24%
	12mths Ending Dec 31, 2020	12mths Ending Dec 31, 2019	1yr CAGR	12mths Ending Dec 31, 2017	3yr CAGR	12mths Ending Dec 31, 2015	5yr CAGR	12mths Ending Dec 31, 2010	10yr CAGR
Average Price	\$787,103	\$762,031	3.3%	\$649,021	6.6%	\$499,527	9.5%	\$406,130	6.8%
MOI (12mth Trend)	3.3	1.6		2.1		1.9		2.6	
SNLR (12mth Trend)	38%	62%		52%		58%		52%	

Condos - Year-To-Date

Year-to-Date: Jan. 1st to Dec. 31st

Statistic	Dec 2020-YTD	Dec 2019-YTD	%Chg	3yr (YTD) Average	%Diff	5yr (YTD) Average	% Diff	10yr (YTD) Average	%Diff
12 Mth Sales	6,564	6,809	-4%	6,806	-4%	7,572	-13%	6,847	-4%
12 Mth New Listings	17,289	11,068	56%	13,065	32%	13,109	32%	13,070	32%
Avg. Monthly Active Listings	1,817	920	97%	1,194	52%	1,181	54%	1,461	24%
	Dec 2020-YTD	Dec 2019-YTD	1yr CAGR	Dec 2017-YTD	3yr CAGR	Dec 2015-YTD	5yr CAGR	Dec 2010-YTD	10yr CAGR
Average Price	\$787,103	\$762,031	3.3%	\$649,021	6.6%	\$499,527	9.5%	\$406,130	6.8%
MOI (YTD # of mths Trend)	3.3	1.6		2.1		1.9		2.6	
SNLR (YTD # of mths Trend)	38%	62%		52%		58%		52%	

*Raw data source: TRREB Market Watch Tables (Stratus+)

MOI = Months of inventory

SNLR = Sales to New Listings Ratio

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Data/tables/graphs compiled by:

