outline® FINANCIAL

TRREB Stats Outline

September 2020

All TRREB Zones Report

TRREB Zones Included in the Report:

"416" TRREB Zones:

All Toronto "416" Central Zones – C01, C02, C03, C04, C06, C07, C08, C09, C10, C11, C12, C13, C14, C15

All Toronto "416" East Zones – E01, E02, E03, E04, E05, E06, E07, E08, E09, E10, E11

All Toronto "416" West Zones – W01, W02, W03, W04, W05, W06, W07, W08, W09, W10

"905" TRREB Zones:

All Halton Region Zones – Burlington, Halton Hills, Milton, and Oakville.

All Peel Region Zones – Brampton, Caledon, and Mississauga.

All York Region Zones – Aurora, East Gwillimbury, Georgina, King, Markham, Newmarket, Richmond Hill, Vaughan, and Whitchurch-Stouffville.

All Durham Region Zones – Ajax, Brock, Clarington, Oshawa, Pickering, Scugog, Uxbridge and Whitby.

All Simcoe County Region Zones – Adjala-Tosorontio, Bradford, West Gwillimbury, Essa, Innisfil and New Tecumseth.

Orangeville Zone

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Data prepared by: outline® FINANCIAL

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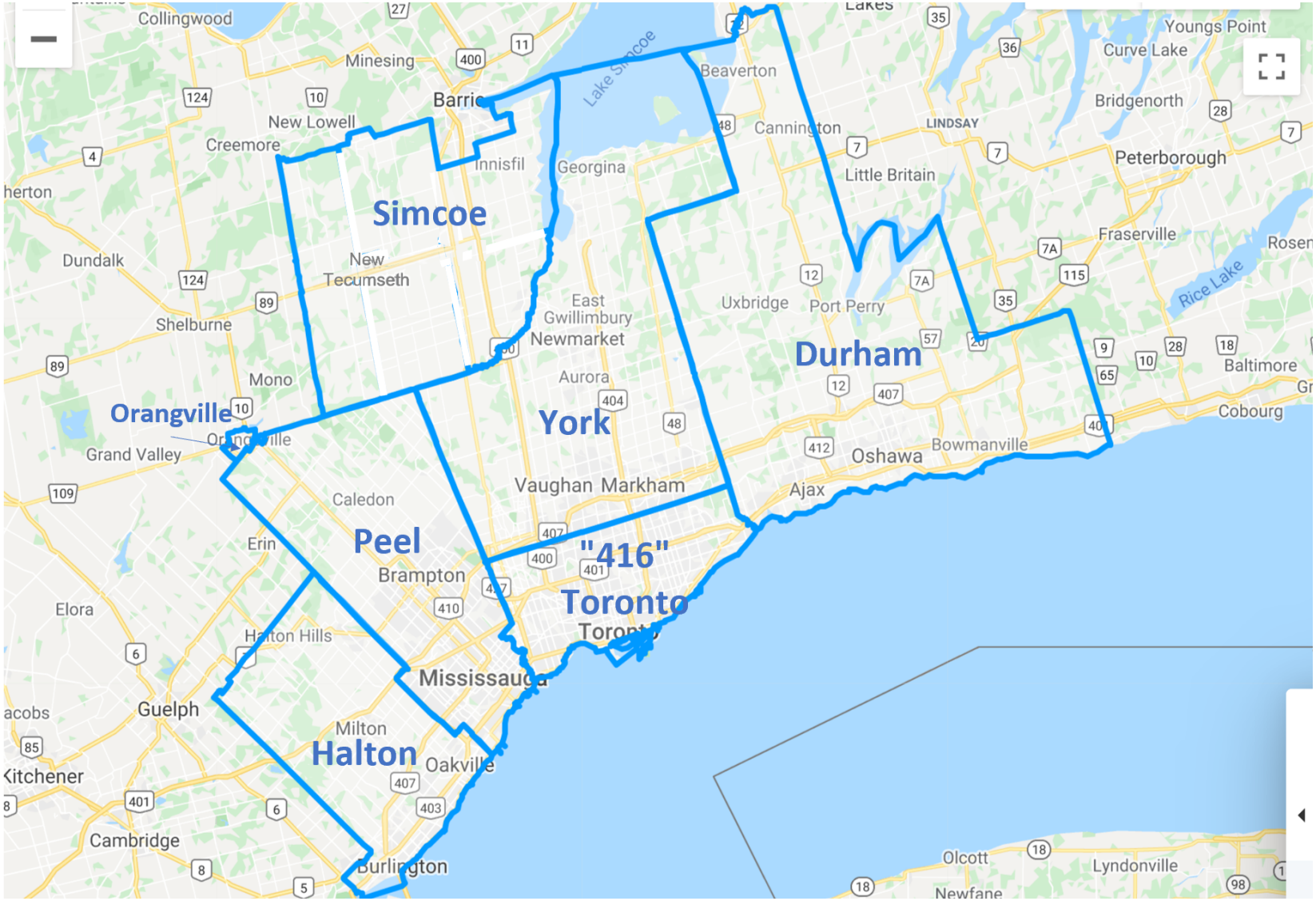
All TRREB Zones



***TRREB Zones Included in Report: All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //**

Average Price Growth – By Property Type (*Selected TREB Zones)

Includes 1-year, 5-year, & 10-year Compound Annual Growth Rates ("CAGR")

Property Type	Sep 2020	Sep 2019	*1yr CAGR*	Sep 2015	*5yr CAGR*	Sep 2010	*10yr CAGR*
Detached	$ 1,184,700	$ 1,049,478	*12.9%*	$ 820,253	*7.6%*	$ 532,197	*8.3%*
Semi-Detached	$ 922,269	$ 834,123	*10.6%*	$ 589,443	*9.4%*	$ 393,420	*8.9%*
Townhomes	$ 748,437	$ 677,122	*10.5%*	$ 467,623	*9.9%*	$ 325,111	*8.7%*
Condos	$ 634,756	$ 595,247	*6.6%*	$ 386,210	*10.4%*	$ 303,496	*7.7%*

***Data Note** : Average prices are based on firm transactions entered into the TREB MLS® system between the first and last day of the month/period being reported.*

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Year-To-Date - Average Price Growth – By Property Type

Includes 1-year, 5-year, & 10-year Compound Annual Growth Rates ("CAGR")

Property Type	Sep 2020-YTD	Sep 2019-YTD	*1yr CAGR*	Sep 2015-YTD	*5yr CAGR*	Sep 2010-YTD	*10yr CAGR*
Detached	$ 1,127,410	$ 1,007,525	*11.9%*	$ 801,993	*7.0%*	$ 534,800	*7.7%*
Semi-Detached	$ 897,529	$ 807,657	*11.1%*	$ 574,145	*9.3%*	$ 399,805	*8.4%*
Townhomes	$ 726,968	$ 656,349	*10.8%*	$ 469,878	*9.1%*	$ 329,682	*8.2%*
Condos	$ 637,420	$ 579,488	*10.0%*	$ 378,786	*11.0%*	$ 306,560	*7.6%*

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Rolling 12 Months - Average Price Growth – By Property Type

Includes 1-year, 5-year, & 10-year Compound Annual Growth Rates ("CAGR")

Property Type	12mths Ending Sep 30, 2020	12mths Ending Sep 30, 2019	*1yr CAGR*	12mths Ending Sep 30, 2015	*5yr CAGR*	12mths Ending Sep 30, 2010	*10yr CAGR*
Detached	$ 1,110,580	$ 1,005,906	*10.4%*	$ 791,892	*7.0%*	$ 532,846	*7.6%*
Semi-Detached	$ 884,519	$ 805,349	*9.8%*	$ 566,295	*9.3%*	$ 397,383	*8.3%*
Townhomes	$ 715,165	$ 654,325	*9.3%*	$ 464,046	*9.0%*	$ 327,014	*8.1%*
Condos	$ 632,178	$ 574,885	*10.0%*	$ 376,393	*10.9%*	$ 304,641	*7.6%*

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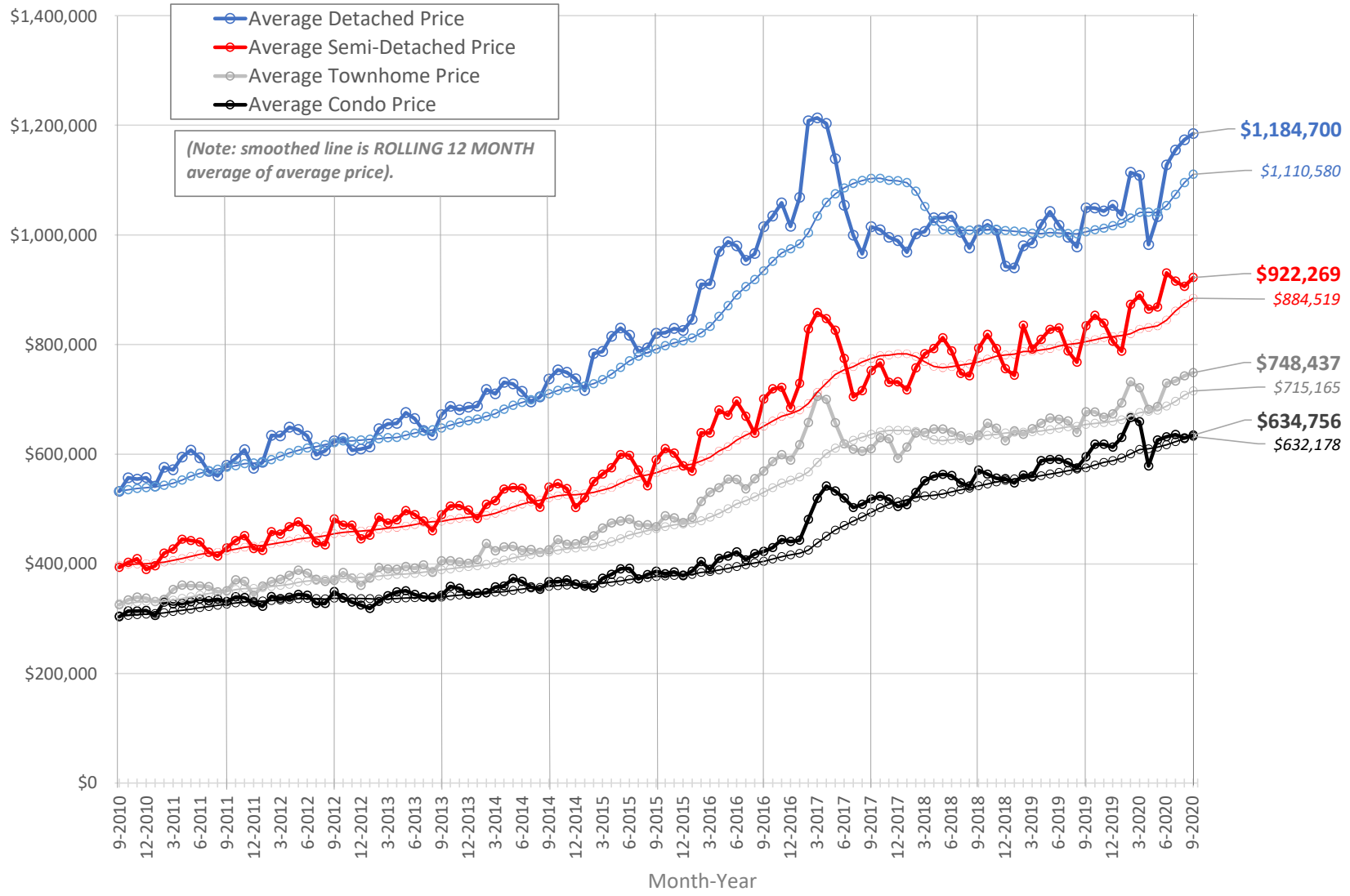
Average Price – Historic Growth by Property Type (*Selected TRREB Zones)



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Number of Sales – By Property Type (*Selected TRREB Zones)

Includes a comparison vs. previous year, 5-year average, and 10-year average for the month.

Property Type	Sep 2020	Sep 2019	%Chg	5yr Sep Average	%Chg	10yr Sep Average	%Chg
Total - All Property Types	**11,083**	**7,790**	***42%***	**8,290**	***34%***	**7,796**	***42%***
Detached	5,559	3,593	*55%*	3,876	*43%*	3,698	*50%*
Semi-Detached	1,140	745	*53%*	817	*40%*	792	*44%*
Townhomes	1,897	1,291	*47%*	1,353	*40%*	1,239	*53%*
Condos	2,367	2,066	*15%*	2,127	*11%*	1,940	*22%*

*Note: Additional property types included in the total, but not shown seperately are link, detached condo, co-op, and co-ownership

***Data Note** : Number of sales are based on firm transactions entered into the TREB MLS® system between the first and last day of the month/period being reported.*

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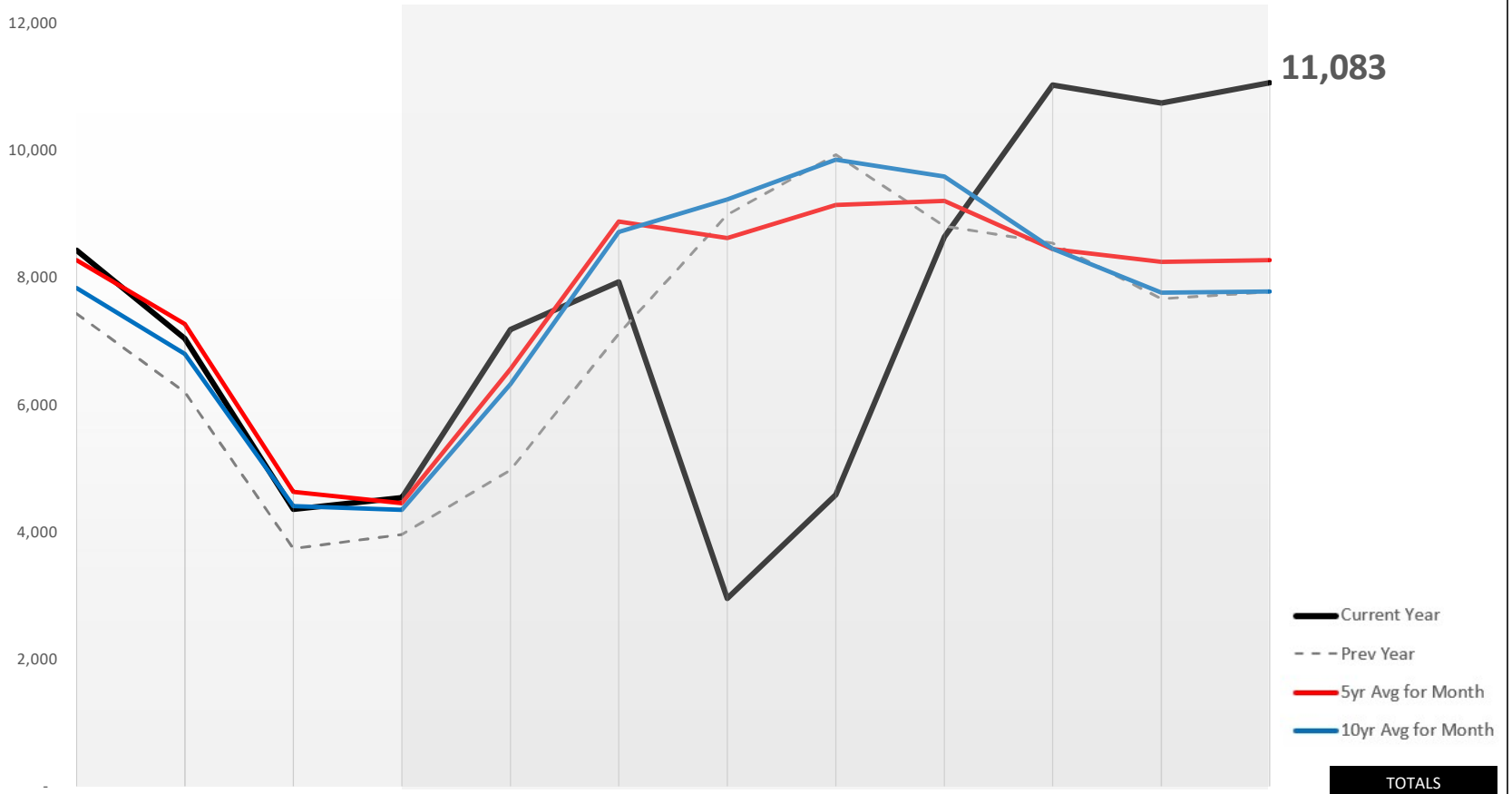
Number of Sales – All Property Types / Rolling 12 Months / *Selected TRREB Zones



TOTALS

	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	Sep-2020	12 Mth	YTD
Curr Yr	8,445	7,054	4,364	4,547	7,195	7,946	2,958	4,595	8,655	11,048	10,766	**11,083**	88,656	68,793
Prev Yr	7,448	6,206	3,746	3,968	4,982	7,132	9,005	9,950	8,825	8,555	7,681	**7,790**	85,288	67,888
%Chg	13.4%	13.7%	16.5%	14.6%	44.4%	11.4%	-67.2%	-53.8%	-1.9%	29.1%	40.2%	**42.3%**	3.9%	1.3%
5yr Avg	8,287	7,285	4,642	4,459	6,572	8,896	8,637	9,160	9,224	8,463	8,260	**8,290**	92,175	71,961
%Chg	1.9%	-3.2%	-6.0%	2.0%	9.5%	-10.7%	-65.8%	-49.8%	-6.2%	30.5%	30.3%	**33.7%**	-3.8%	-4.4%
10yr Avg	7,850	6,814	4,414	4,358	6,334	8,733	9,243	9,872	9,608	8,467	7,778	**7,796**	91,265	72,187
%Chg	7.6%	3.5%	-1.1%	4.3%	13.6%	-9.0%	-68.0%	-53.5%	-9.9%	30.5%	38.4%	**42.2%**	-2.9%	-4.7%

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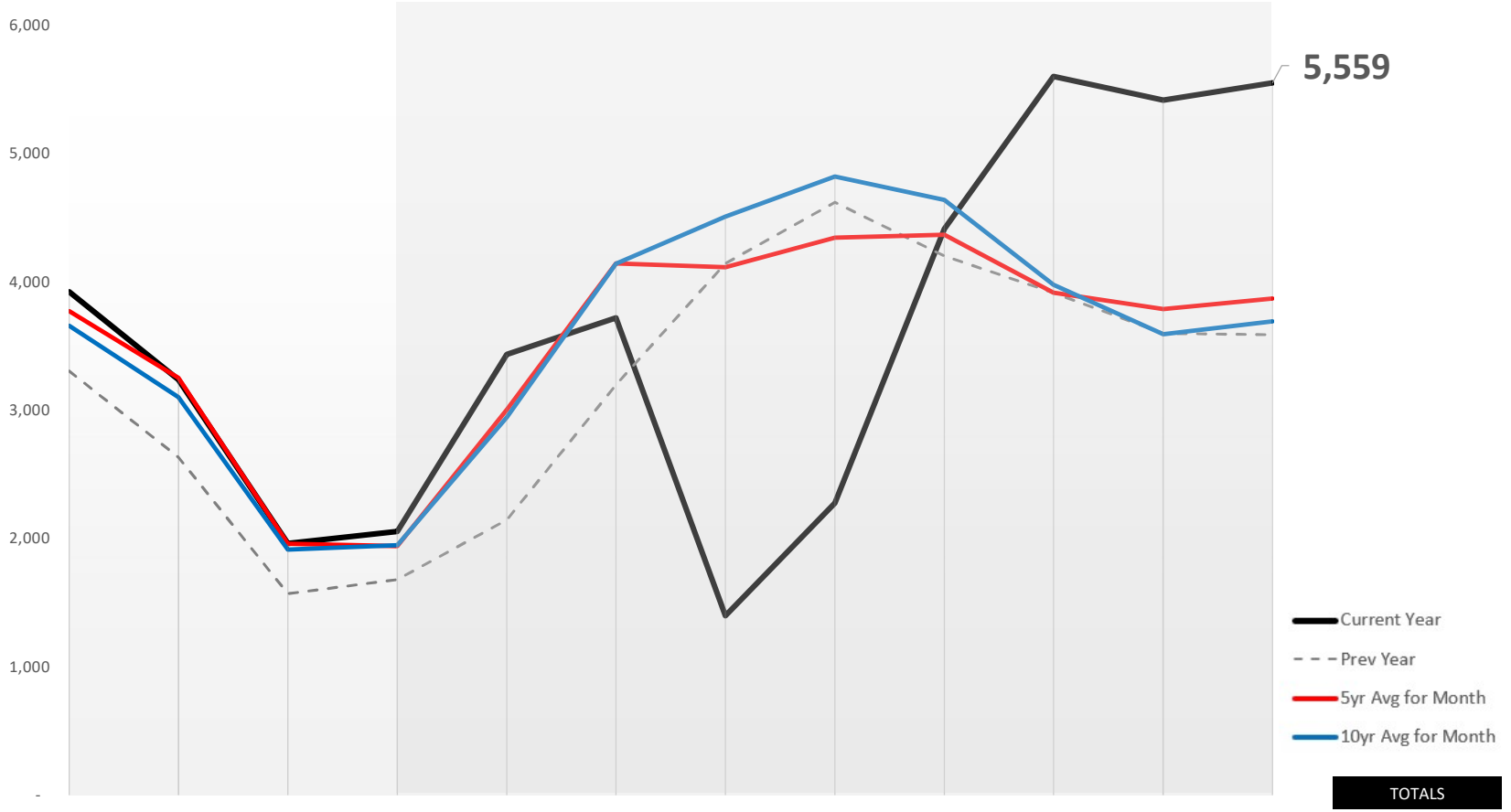
Number of Sales – Detached / Rolling 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	TOTALS 12 Mth	YTD
Curr Yr	3,930	3,243	1,965	2,058	3,439	3,724	1,401	2,279	4,419	5,609	5,423	**5,559**	43,049	33,911
Prev Yr	3,310	2,636	1,572	1,682	2,148	3,203	4,150	4,627	4,208	3,920	3,604	**3,593**	38,653	31,135
%Chg	18.7%	23.0%	25.0%	22.4%	60.1%	16.3%	-66.2%	-50.7%	5.0%	43.1%	50.5%	**54.7%**	11.4%	8.9%
5yr Avg	3,779	3,258	1,962	1,945	3,008	4,150	4,120	4,350	4,373	3,922	3,794	**3,876**	42,536	33,537
%Chg	4.0%	-0.5%	0.1%	5.8%	14.3%	-10.3%	-66.0%	-47.6%	1.0%	43.0%	42.9%	**43.4%**	1.2%	1.1%
10yr Avg	3,663	3,106	1,917	1,951	2,950	4,149	4,516	4,829	4,646	3,982	3,598	**3,698**	43,003	34,317
%Chg	7.3%	4.4%	2.5%	5.5%	16.6%	-10.2%	-69.0%	-52.8%	-4.9%	40.9%	50.7%	**50.3%**	0.1%	-1.2%

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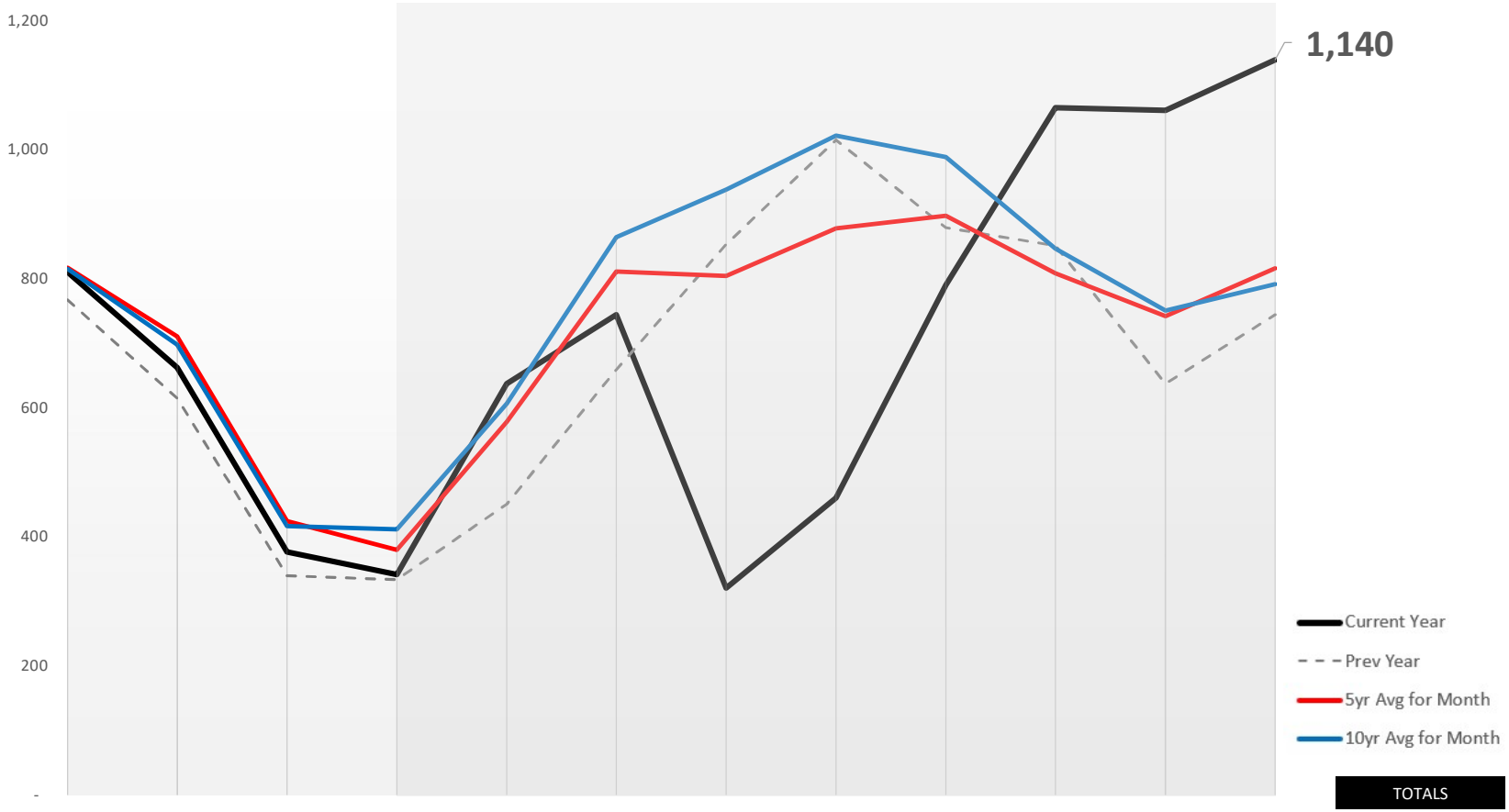
Number of Sales – Semi-Detached / Rolling 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	Sep-2020	TOTALS 12 Mth	TOTALS YTD
Curr Yr	811	663	377	342	638	745	321	461	791	1,066	1,062	**1,140**	8,417	6,566
Prev Yr	768	615	340	334	451	660	854	1,016	880	852	638	**745**	8,153	6,430
%Chg	5.6%	7.8%	10.9%	2.4%	41.5%	12.9%	-62.4%	-54.6%	-10.1%	25.1%	66.5%	**53.0%**	3.2%	2.1%
5yr Avg	818	711	425	380	579	812	805	879	899	809	743	**817**	8,676	6,722
%Chg	-0.9%	-6.8%	-11.3%	-10.1%	10.3%	-8.3%	-60.1%	-47.5%	-12.0%	31.7%	43.0%	**39.6%**	-3.0%	-2.3%
10yr Avg	816	699	417	412	607	865	939	1,023	989	847	751	**792**	9,158	7,226
%Chg	-0.6%	-5.1%	-9.6%	-17.0%	5.1%	-13.9%	-65.8%	-54.9%	-20.0%	25.8%	41.3%	**43.9%**	-8.1%	-9.1%

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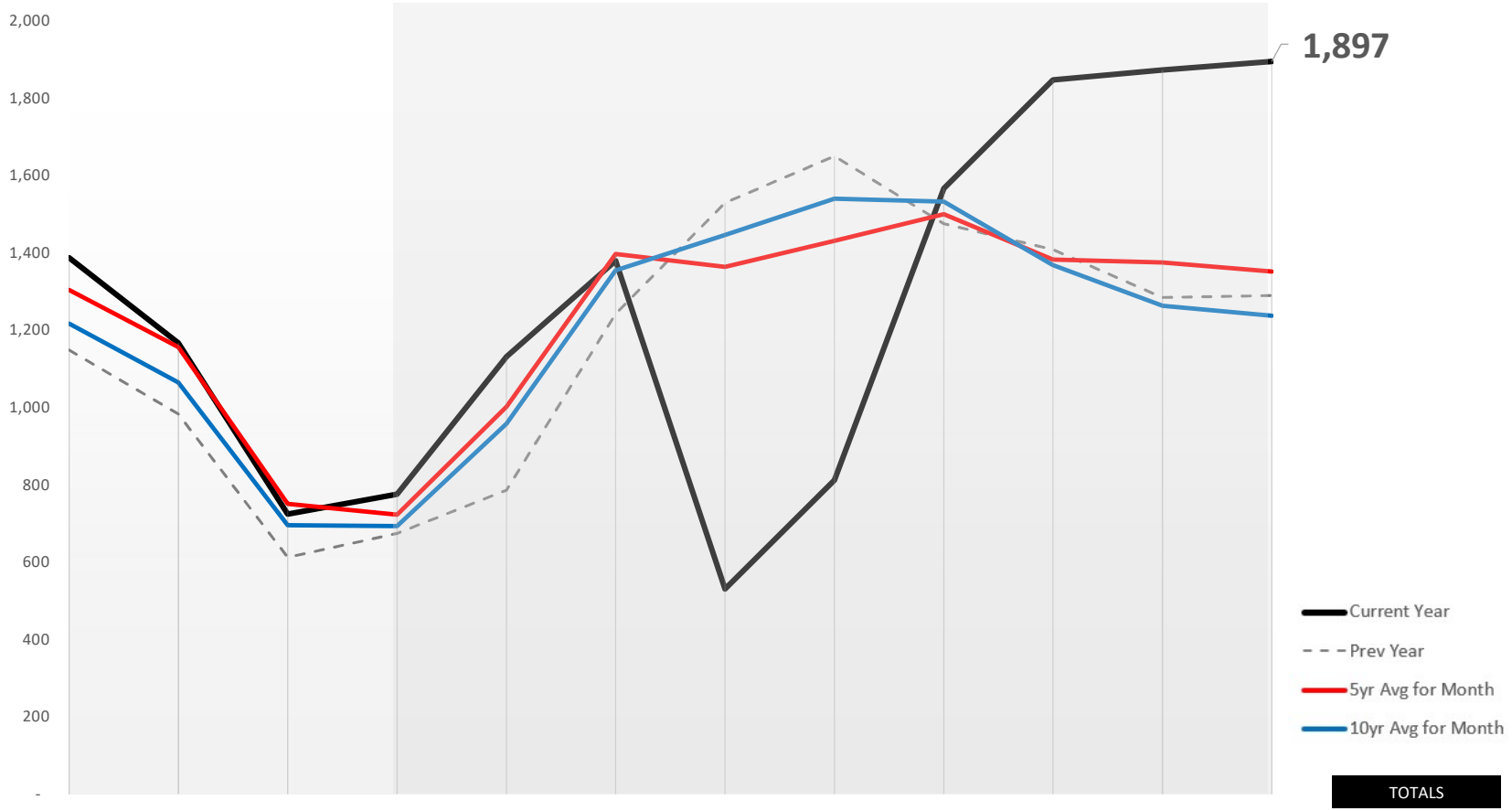
Number of Sales – Townhomes / Rolling 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	TOTALS 12 Mth	TOTALS YTD
Curr Yr	1,389	1,168	725	777	1,133	1,381	531	813	1,568	1,849	1,875	**1,897**	15,106	11,824
Prev Yr	1,150	984	613	675	787	1,244	1,531	1,652	1,477	1,410	1,286	**1,291**	14,100	11,353
%Chg	20.8%	18.7%	18.3%	15.1%	44.0%	11.0%	-65.3%	-50.8%	6.2%	31.1%	45.8%	**46.9%**	7.1%	4.1%
5yr Avg	1,305	1,158	752	723	1,003	1,398	1,365	1,433	1,502	1,384	1,376	**1,353**	14,752	11,537
%Chg	6.4%	0.9%	-3.5%	7.4%	13.0%	-1.2%	-61.1%	-43.3%	4.4%	33.6%	36.2%	**40.2%**	2.4%	2.5%
10yr Avg	1,218	1,066	696	694	959	1,356	1,448	1,542	1,535	1,370	1,264	**1,239**	14,386	11,406
%Chg	14.0%	9.6%	4.2%	11.9%	18.1%	1.8%	-63.3%	-47.3%	2.2%	35.0%	48.3%	**53.1%**	5.0%	3.7%

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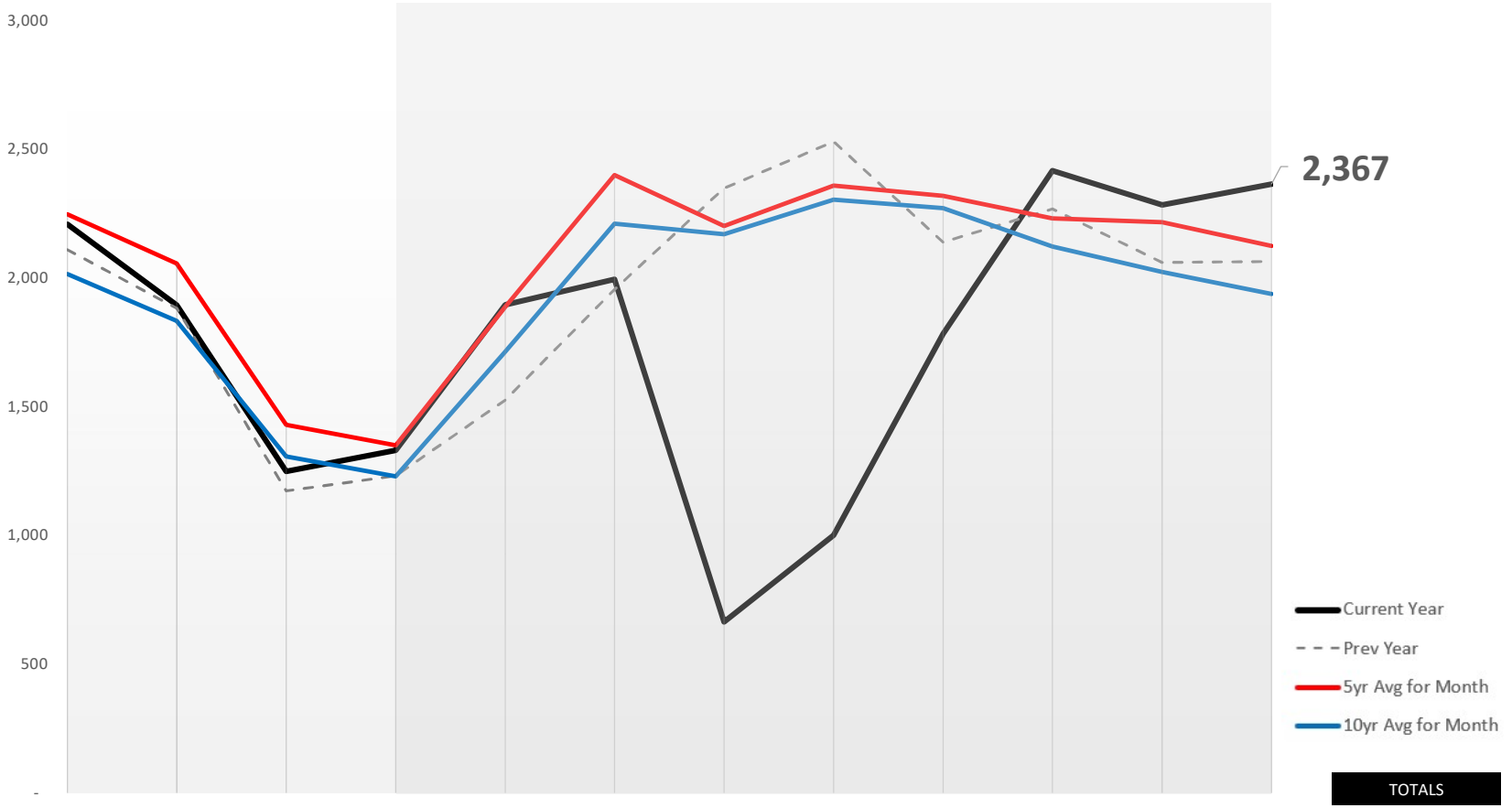
Number of Sales – Condos / Rolling 12 Months / *Selected TRREB Zones



TOTALS

	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	Sep-2020	12 Mth	YTD
Curr Yr	2,211	1,897	1,250	1,332	1,898	1,997	665	1,001	1,785	2,419	2,286	**2,367**	21,108	15,750
Prev Yr	2,112	1,884	1,174	1,233	1,527	1,958	2,351	2,532	2,141	2,270	2,062	**2,066**	23,310	18,140
%Chg	4.7%	0.7%	6.5%	8.0%	24.3%	2.0%	-71.7%	-60.5%	-16.6%	6.6%	10.9%	**14.6%**	-9.4%	-13.2%
5yr Avg	2,249	2,059	1,431	1,351	1,889	2,402	2,204	2,360	2,320	2,233	2,219	**2,127**	24,845	19,105
%Chg	-1.7%	-7.8%	-12.7%	-1.4%	0.5%	-16.8%	-69.8%	-57.6%	-23.1%	8.3%	3.0%	**11.3%**	-15.0%	-17.6%
10yr Avg	2,017	1,834	1,308	1,231	1,715	2,212	2,172	2,307	2,274	2,124	2,025	**1,940**	23,158	17,999
%Chg	9.6%	3.4%	-4.4%	8.2%	10.7%	-9.7%	-69.4%	-56.6%	-21.5%	13.9%	12.9%	**22.0%**	-8.9%	-12.5%

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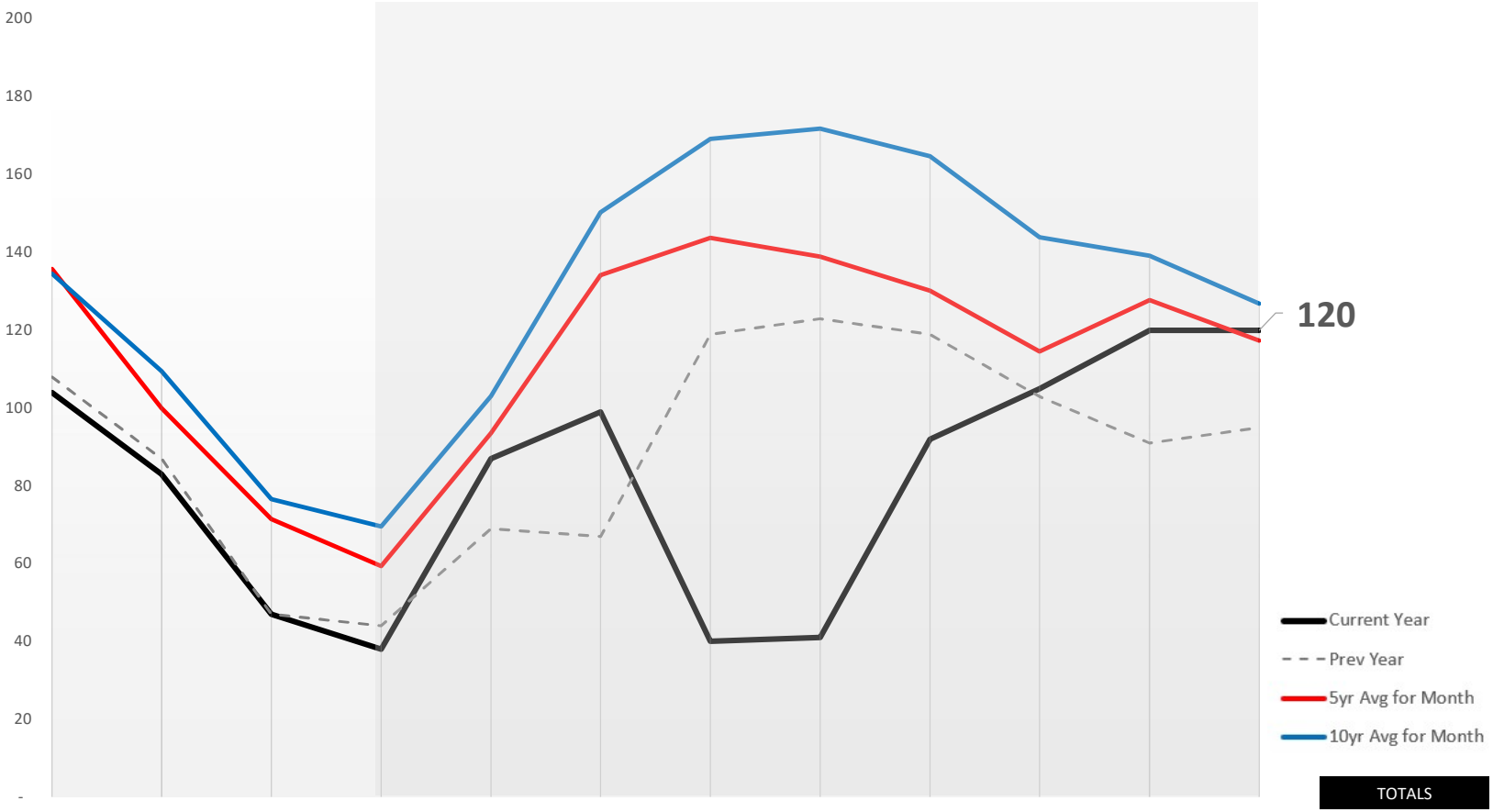
Number of Sales – Other Prop Types / Rolling 12 Months / *Selected TRREB Zones



TOTALS

	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	12 Mth	YTD
Curr Yr	104	83	47	38	87	99	40	41	92	105	120	**120**	976	742
Prev Yr	108	87	47	44	69	67	119	123	119	103	91	**95**	1,072	830
%Chg	-3.7%	-4.6%	0.0%	-13.6%	26.1%	47.8%	-66.4%	-66.7%	-22.7%	1.9%	31.9%	**26.3%**	-9.0%	-10.6%
5yr Avg	136	100	71	59	94	134	144	139	130	115	128	**117**	1,367	1,060
%Chg	-23.4%	-17.0%	-34.2%	-36.0%	-7.1%	-26.2%	-72.2%	-70.5%	-29.3%	-8.4%	-6.1%	**2.2%**	-28.6%	-30.0%
10yr Avg	135	110	77	70	103	150	169	172	165	144	139	**127**	1,560	1,239
%Chg	-22.7%	-24.2%	-38.6%	-45.4%	-15.6%	-34.2%	-76.4%	-76.1%	-44.2%	-27.1%	-13.8%	**-5.4%**	-37.4%	-40.1%

*TRREB Zones Included in Report: All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

New Listings – By Property Type (*Selected TRREB Zones)

Includes a comparison vs. previous year, 5-year average, and 10-year average for the month.

Property Type	Sep 2020	Sep 2019	%Chg	5yr Sep Average	%Chg	10yr Sep Average	%Chg
Total - All Property Types	**20,420**	**15,615**	***31%***	**16,688**	***22%***	**15,959**	***28%***
Detached	8,961	8,708	*3%*	8,600	*4%*	8,085	*11%*
Semi-Detached	1,683	1,236	*36%*	1,400	*20%*	1,382	*22%*
Townhomes	3,089	2,105	*47%*	2,384	*30%*	2,167	*43%*
Condos	6,480	3,407	*90%*	4,089	*58%*	4,098	*58%*

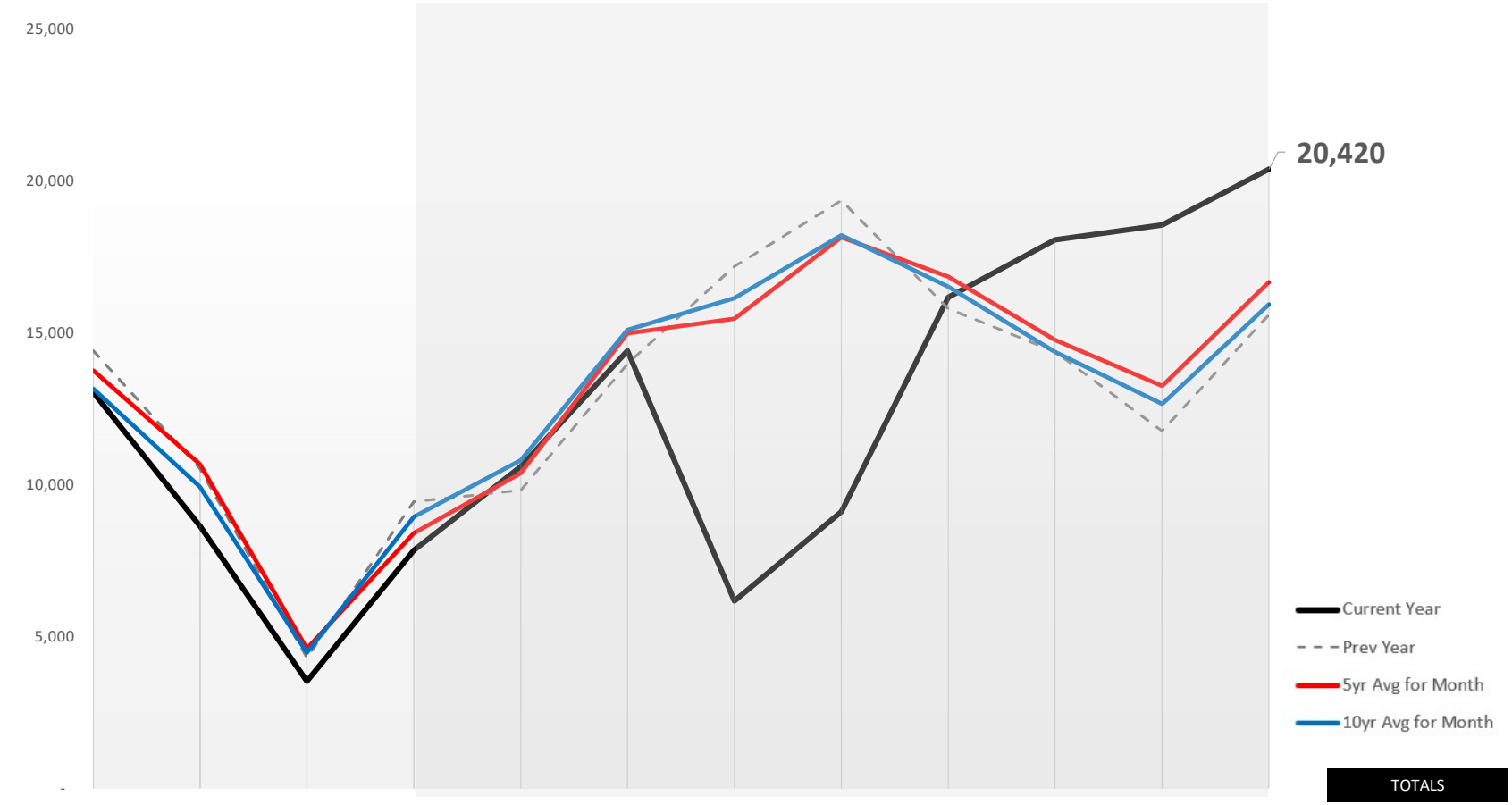
*Note: Additional property types included in the total, but not shown seperately are link, detached condo, co-op, and co-ownership

***Data Note** : New listings are based on the number of new listings entered into the TREB MLS® system between the first and last day of the month/period being reported*

TREB Zones Included in Report:

All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

Number of New Listings – All Property Types / 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	TOTALS 12 Mth	TOTALS YTD
Curr Yr	13,052	8,649	3,530	7,846	10,615	14,432	6,178	9,124	16,197	18,091	18,582	**20,420**	146,716	121,485
Prev Yr	14,436	10,538	4,309	9,456	9,831	14,001	17,212	19,386	15,817	14,403	11,789	**15,615**	156,793	127,510
%Chg	-10%	-18%	-18%	-17%	8%	3%	-64%	-53%	2%	26%	58%	**31%**	-6%	-5%
5yr Avg	13,783	10,689	4,608	8,418	10,393	15,006	15,486	18,174	16,874	14,794	13,272	**16,688**	158,183	129,104
%Chg	-5%	-19%	-23%	-7%	2%	-4%	-60%	-50%	-4%	22%	40%	**22%**	-7%	-6%
10yr Avg	13,181	9,947	4,478	8,949	10,818	15,119	16,168	18,244	16,544	14,392	12,679	**15,959**	156,478	128,872
%Chg	-1%	-13%	-21%	-12%	-2%	-5%	-62%	-50%	-2%	26%	47%	**28%**	-6%	-6%

*TRREB Zones Included in Report: All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

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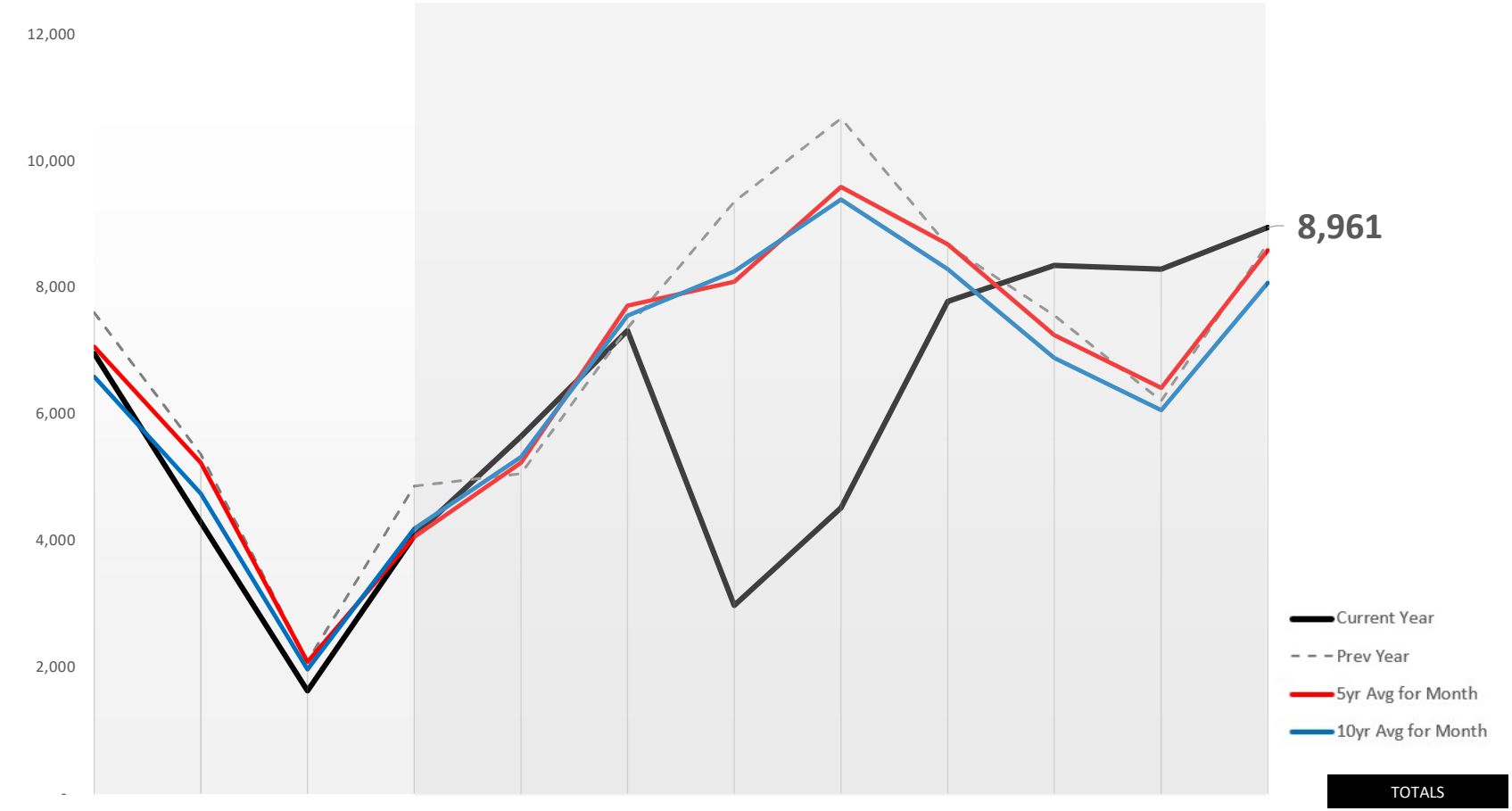
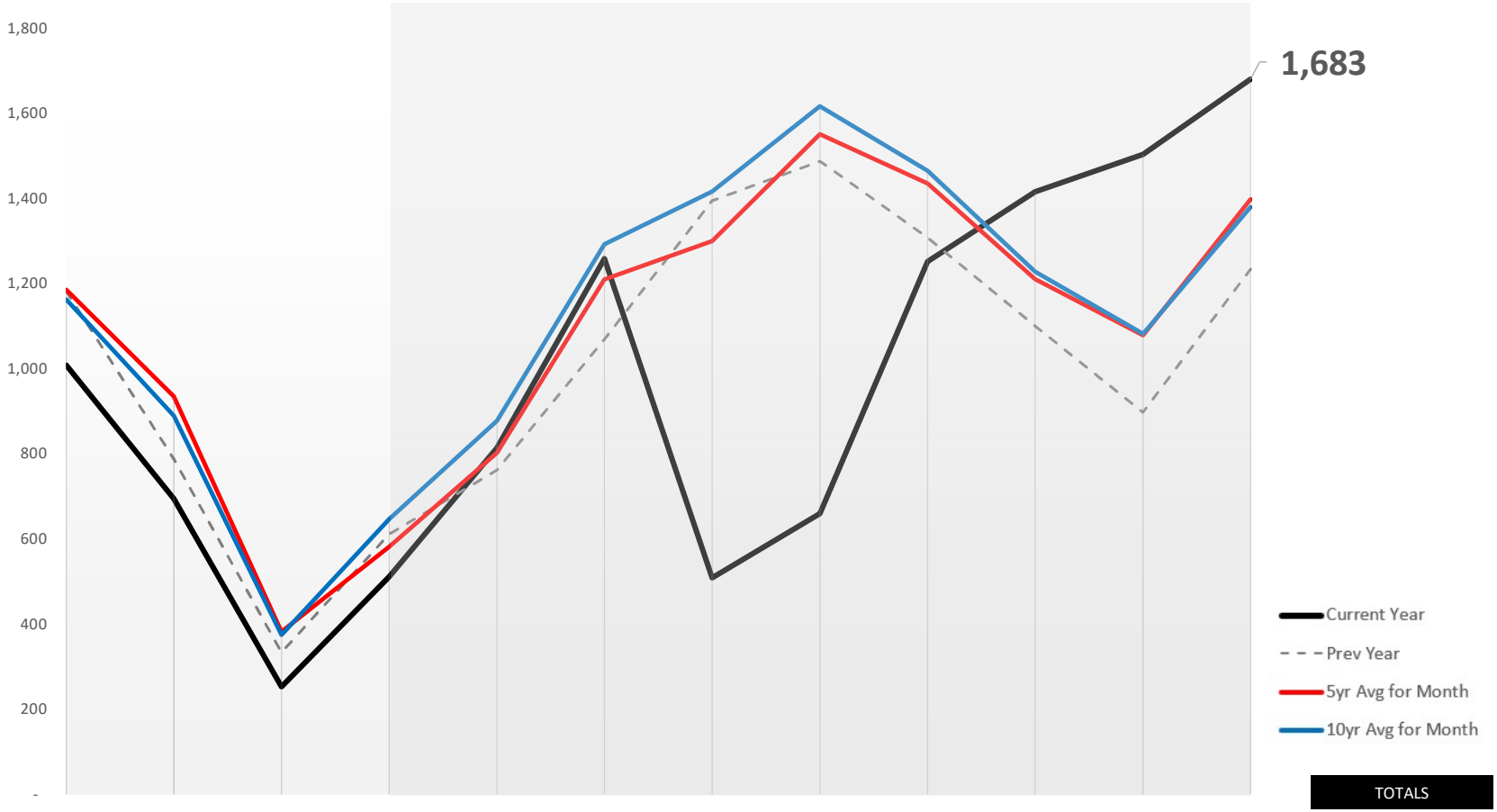
Number of New Listings – Detached / Rolling 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	Sep-2020	TOTALS 12 Mth	TOTALS YTD
Curr Yr	6,962	4,294	1,625	4,080	5,653	7,329	2,974	4,521	7,790	8,361	8,301	**8,961**	70,851	57,970
Prev Yr	7,611	5,370	2,092	4,866	5,061	7,370	9,367	10,686	8,674	7,567	6,215	**8,708**	83,587	68,514
%Chg	-9%	-20%	-22%	-16%	12%	-1%	-68%	-58%	-10%	10%	34%	**3%**	-15%	-15%
5yr Avg	7,070	5,238	2,082	4,064	5,234	7,722	8,101	9,602	8,691	7,254	6,421	**8,600**	80,078	65,688
%Chg	-2%	-18%	-22%	0%	8%	-5%	-63%	-53%	-10%	15%	29%	**4%**	-12%	-12%
10yr Avg	6,597	4,745	1,962	4,190	5,323	7,564	8,263	9,402	8,297	6,895	6,068	**8,085**	77,392	64,088
%Chg	6%	-10%	-17%	-3%	6%	-3%	-64%	-52%	-6%	21%	37%	**11%**	-8%	-10%

*TRREB Zones Included in Report: All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

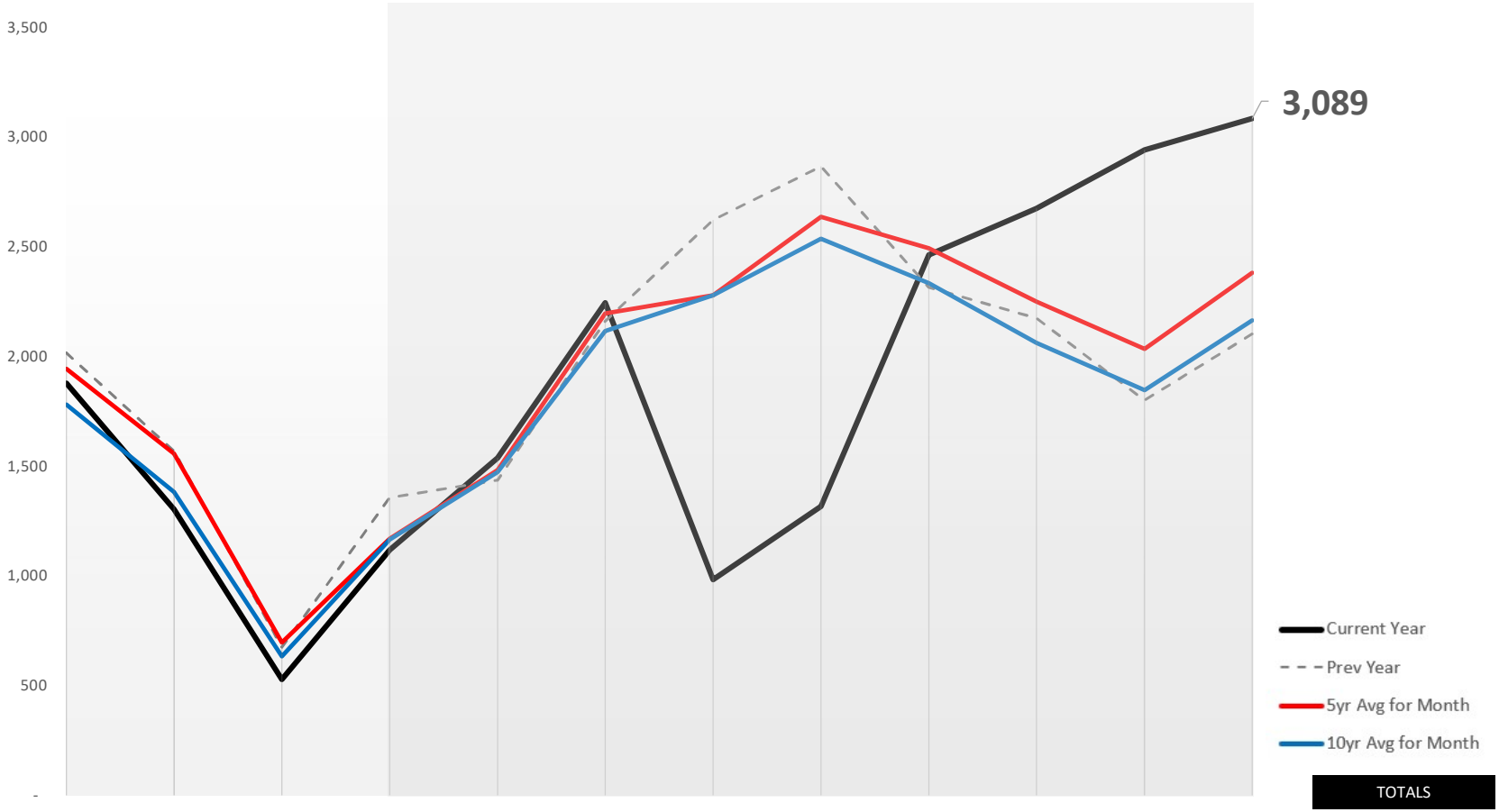
Number of New Listings – Semi-Detached / 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	TOTALS 12 Mth	TOTALS YTD
Curr Yr	1,010	696	253	512	815	1,261	509	661	1,254	1,418	1,506	**1,683**	11,578	9,619
Prev Yr	1,184	789	334	612	763	1,071	1,397	1,490	1,310	1,102	899	**1,236**	12,187	9,880
%Chg	-15%	-12%	-24%	-16%	7%	18%	-64%	-56%	-4%	29%	68%	**36%**	-5%	-3%
5yr Avg	1,188	936	383	583	804	1,212	1,302	1,554	1,438	1,212	1,080	**1,400**	13,092	10,585
%Chg	-15%	-26%	-34%	-12%	1%	4%	-61%	-57%	-13%	17%	39%	**20%**	-12%	-9%
10yr Avg	1,165	891	375	648	879	1,294	1,419	1,619	1,468	1,230	1,084	**1,382**	13,453	11,022
%Chg	-13%	-22%	-33%	-21%	-7%	-3%	-64%	-59%	-15%	15%	39%	**22%**	-14%	-13%

*TRREB Zones Included in Report: All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

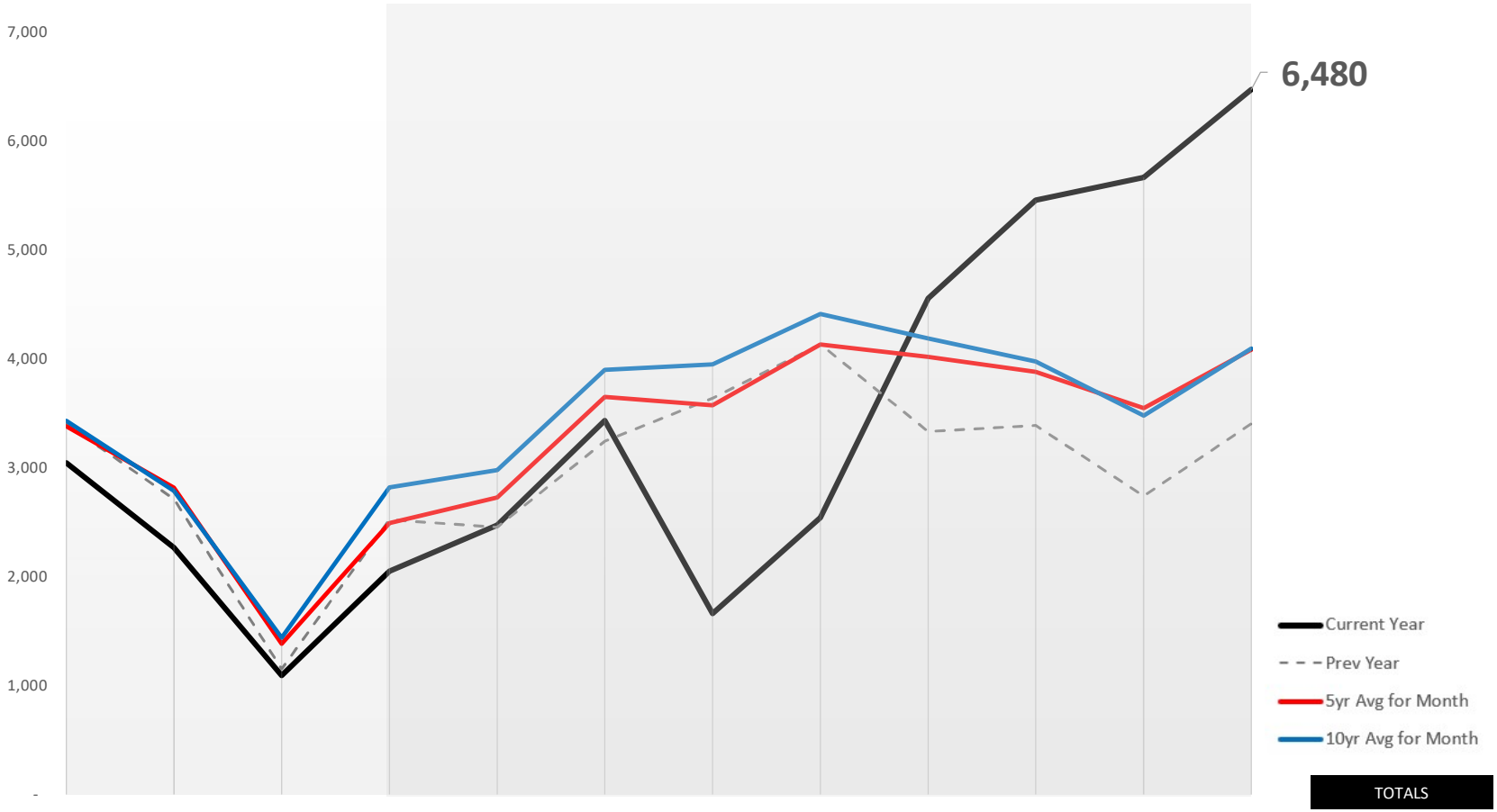
Number of New Listings – Townhomes / Rolling 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	TOTALS 12 Mth	TOTALS YTD
Curr Yr	1,881	1,305	528	1,120	1,539	2,247	983	1,319	2,466	2,677	2,945	**3,089**	22,099	18,385
Prev Yr	2,019	1,570	675	1,358	1,438	2,164	2,625	2,870	2,318	2,177	1,803	**2,105**	23,122	18,858
%Chg	-7%	-17%	-22%	-18%	7%	4%	-63%	-54%	6%	23%	63%	**47%**	-4%	-3%
5yr Avg	1,946	1,559	697	1,171	1,484	2,199	2,281	2,640	2,497	2,252	2,038	**2,384**	23,147	18,945
%Chg	-3%	-16%	-24%	-4%	4%	2%	-57%	-50%	-1%	19%	45%	**30%**	-5%	-3%
10yr Avg	1,784	1,384	634	1,167	1,474	2,118	2,281	2,540	2,337	2,064	1,849	**2,167**	21,797	17,996
%Chg	5%	-6%	-17%	-4%	4%	6%	-57%	-48%	6%	30%	59%	**43%**	1%	2%

*TRREB Zones Included in Report: All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

Number of New Listings – Condos / Rolling 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	TOTALS 12 Mth	TOTALS YTD
Curr Yr	3,047	2,269	1,093	2,052	2,476	3,437	1,662	2,544	4,561	5,462	5,671	**6,480**	40,754	34,345
Prev Yr	3,405	2,715	1,153	2,525	2,456	3,247	3,641	4,138	3,335	3,392	2,743	**3,407**	36,157	28,884
%Chg	-11%	-16%	-5%	-19%	1%	6%	-54%	-39%	37%	61%	107%	**90%**	13%	19%
5yr Avg	3,383	2,819	1,383	2,495	2,728	3,653	3,576	4,136	4,022	3,884	3,550	**4,089**	39,719	32,133
%Chg	-10%	-20%	-21%	-18%	-9%	-6%	-54%	-38%	13%	41%	60%	**58%**	3%	7%
10yr Avg	3,434	2,790	1,440	2,822	2,982	3,904	3,955	4,416	4,192	3,981	3,483	**4,098**	41,496	33,831
%Chg	-11%	-19%	-24%	-27%	-17%	-12%	-58%	-42%	9%	37%	63%	**58%**	-2%	2%

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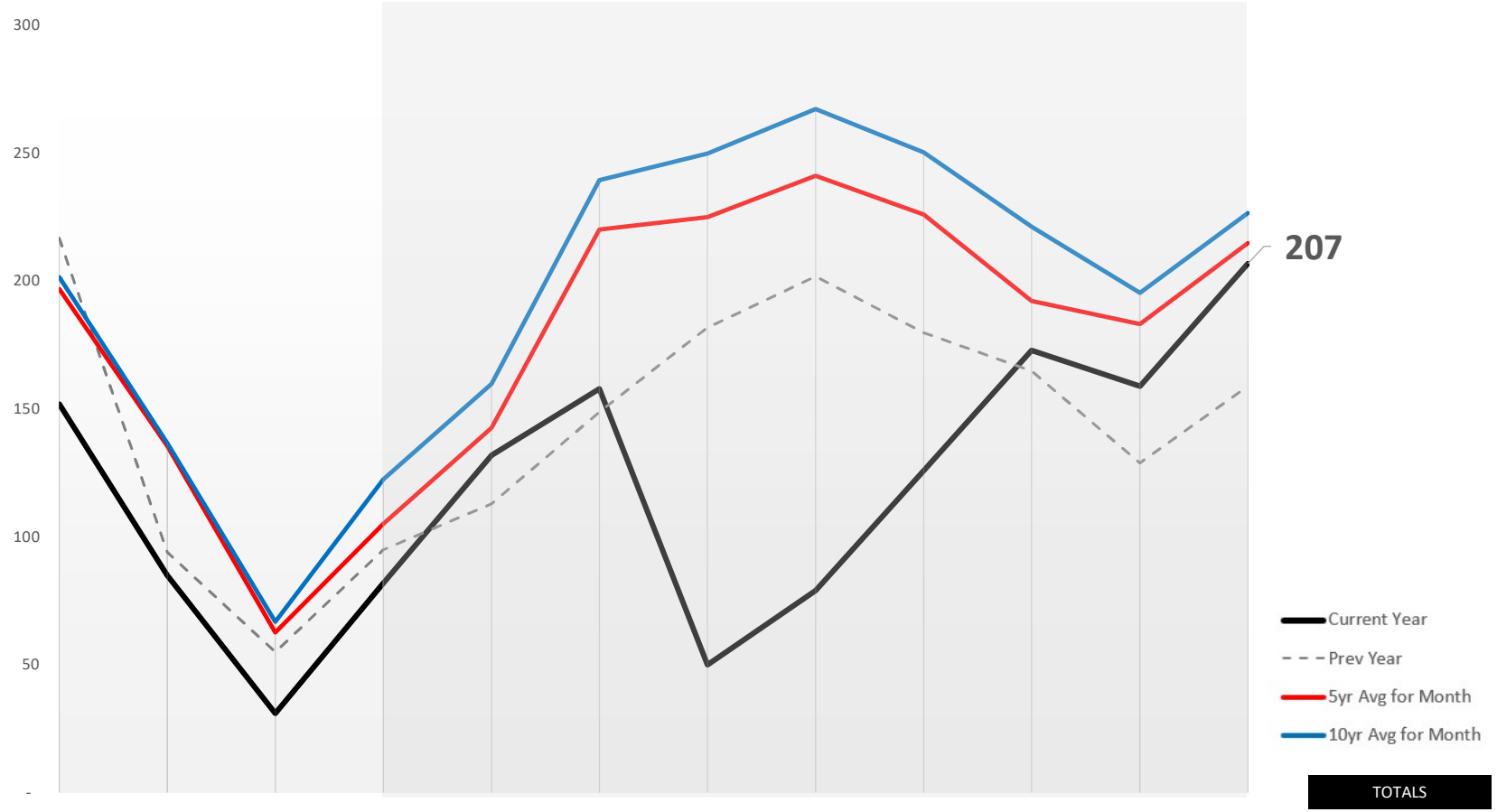
Number of New Listings – Other Prop Types / 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	TOTALS 12 Mth	TOTALS YTD
Curr Yr	152	85	31	82	132	158	50	79	126	173	159	**207**	1,434	1,166
Prev Yr	217	94	55	95	113	149	182	202	180	165	129	**159**	1,740	1,374
%Chg	-30%	-10%	-44%	-14%	17%	6%	-73%	-61%	-30%	5%	23%	**30%**	-18%	-15%
5yr Avg	197	136	63	105	143	220	225	241	226	192	183	**215**	2,147	1,752
%Chg	-23%	-37%	-50%	-22%	-8%	-28%	-78%	-67%	-44%	-10%	-13%	**-4%**	-33%	-33%
10yr Avg	202	137	67	123	160	240	250	268	251	222	196	**227**	2,340	1,935
%Chg	-25%	-38%	-54%	-33%	-18%	-34%	-80%	-70%	-50%	-22%	-19%	**-9%**	-39%	-40%

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Number of Active Listings – By Property Type (*Selected TRREB Zones)

Includes a comparison vs. previous year, 5-year average, and 10-year average for the month.

Property Type	Sep 2020	Sep 2019	%Chg	5yr Sep Average	%Chg	10yr Sep Average	%Chg
Total - All Property Types	**18,167**	**17,254**	***5%***	**17,157**	***6%***	**18,333**	***-1%***
Detached	7,643	10,863	*-30%*	9,375	*-18%*	9,455	*-19%*
Semi-Detached	896	902	*-1%*	1,002	*-11%*	1,085	*-17%*
Townhomes	2,218	1,998	*11%*	2,117	*5%*	2,076	*7%*
Condos	7,253	3,327	*118%*	4,463	*62%*	5,492	*32%*

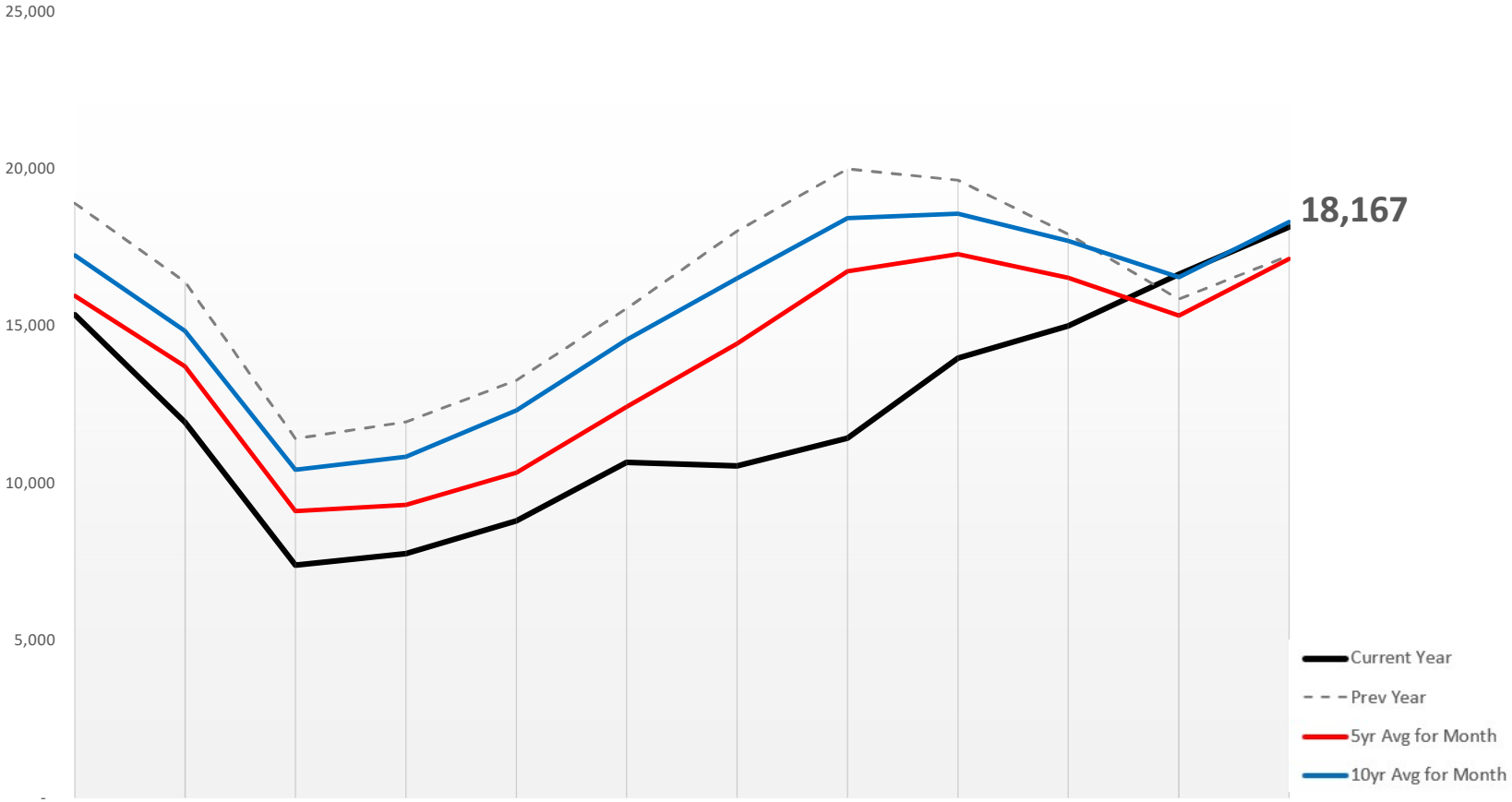
*Note: Additional property types included in the total, but not shown seperately are link, detached condo, co-op, and co-ownership

***Data Note** : Active listings are based on the number of active listings available on the TREB MLS® system at the end of the last day of the month/period being reported.*

TREB Zones Included in Report:

All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

Number of Active Listings – All Prop Types / 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	12 Mth
Curr Yr	15,375	11,958	7,406	7,772	8,816	10,676	10,561	11,448	14,001	15,018	16,662	**18,167**	Refer to Monthly Data
Prev Yr	18,926	16,420	11,431	11,962	13,284	15,576	18,037	20,017	19,655	17,938	15,870	**17,254**	
%Chg	-19%	-27%	-35%	-35%	-34%	-31%	-41%	-43%	-29%	-16%	5%	**5%**	
5yr Avg	15,981	13,734	9,129	9,326	10,353	12,444	14,457	16,758	17,301	16,556	15,353	**17,157**	
%Chg	-4%	-13%	-19%	-17%	-15%	-14%	-27%	-32%	-19%	-9%	9%	**6%**	
10yr Avg	17,262	14,861	10,445	10,853	12,327	14,580	16,537	18,447	18,595	17,729	16,566	**18,333**	
%Chg	-11%	-20%	-29%	-28%	-28%	-27%	-36%	-38%	-25%	-15%	1%	**-1%**	

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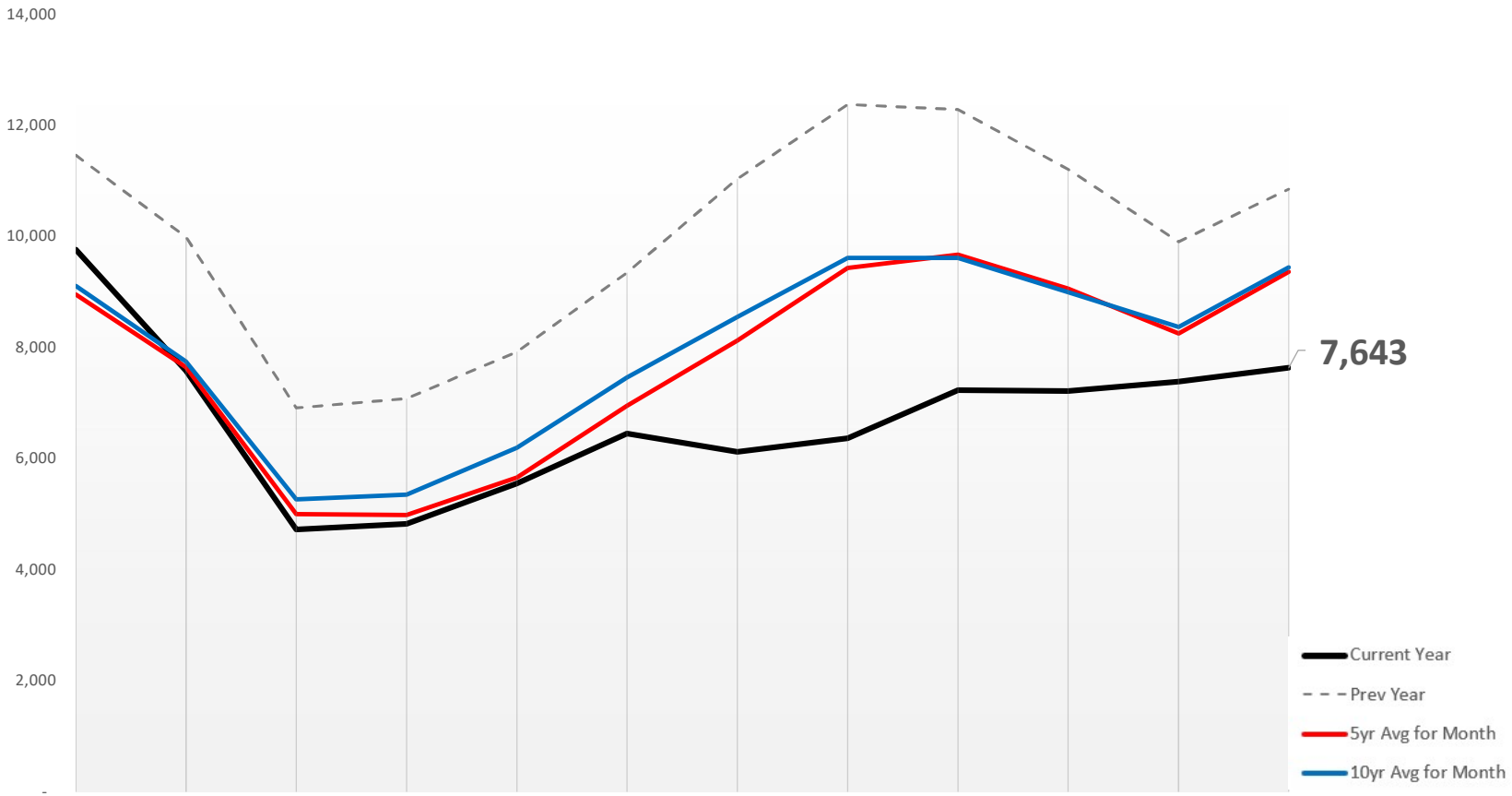
Number of Active Listings – Detached / Rolling 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	12 Mth
Curr Yr	9,772	7,590	4,729	4,832	5,559	6,459	6,127	6,375	7,243	7,227	7,395	**7,643**	Refer to Monthly Data
Prev Yr	11,473	10,001	6,920	7,087	7,931	9,361	11,051	12,390	12,301	11,221	9,915	**10,863**	
%Chg	-15%	-24%	-32%	-32%	-30%	-31%	-45%	-49%	-41%	-36%	-25%	**-30%**	
5yr Avg	8,962	7,653	5,005	4,991	5,666	6,958	8,136	9,445	9,684	9,074	8,265	**9,375**	
%Chg	9%	-1%	-6%	-3%	-2%	-7%	-25%	-33%	-25%	-20%	-11%	**-18%**	
10yr Avg	9,120	7,755	5,270	5,357	6,205	7,470	8,561	9,623	9,625	9,006	8,378	**9,455**	
%Chg	7%	-2%	-10%	-10%	-10%	-14%	-28%	-34%	-25%	-20%	-12%	**-19%**	

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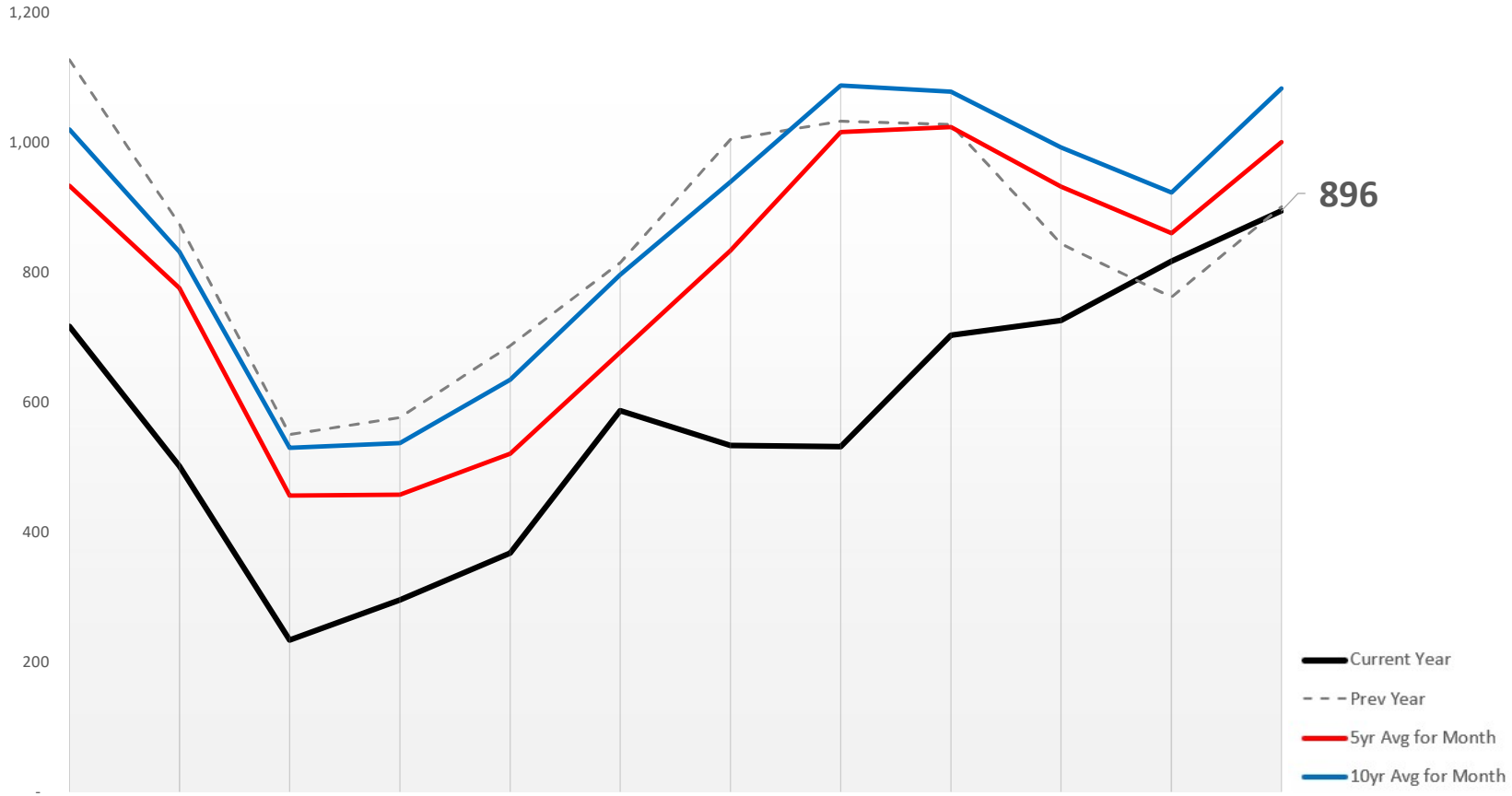
Number of Active Listings – Semi-Detached / 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	Sep-2020	12 Mth
Curr Yr	718	502	234	296	368	588	534	532	704	727	818	**896**	Refer to Monthly Data
Prev Yr	1,129	875	551	577	688	816	1,006	1,034	1,029	845	763	**902**	
%Chg	-36%	-43%	-58%	-49%	-47%	-28%	-47%	-49%	-32%	-14%	7%	**-1%**	
5yr Avg	935	777	457	458	521	678	835	1,017	1,025	933	861	**1,002**	
%Chg	-23%	-35%	-49%	-35%	-29%	-13%	-36%	-48%	-31%	-22%	-5%	**-11%**	
10yr Avg	1,021	833	531	538	635	797	941	1,089	1,079	994	924	**1,085**	
%Chg	-30%	-40%	-56%	-45%	-42%	-26%	-43%	-51%	-35%	-27%	-12%	**-17%**	

*TRREB Zones Included in Report: All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

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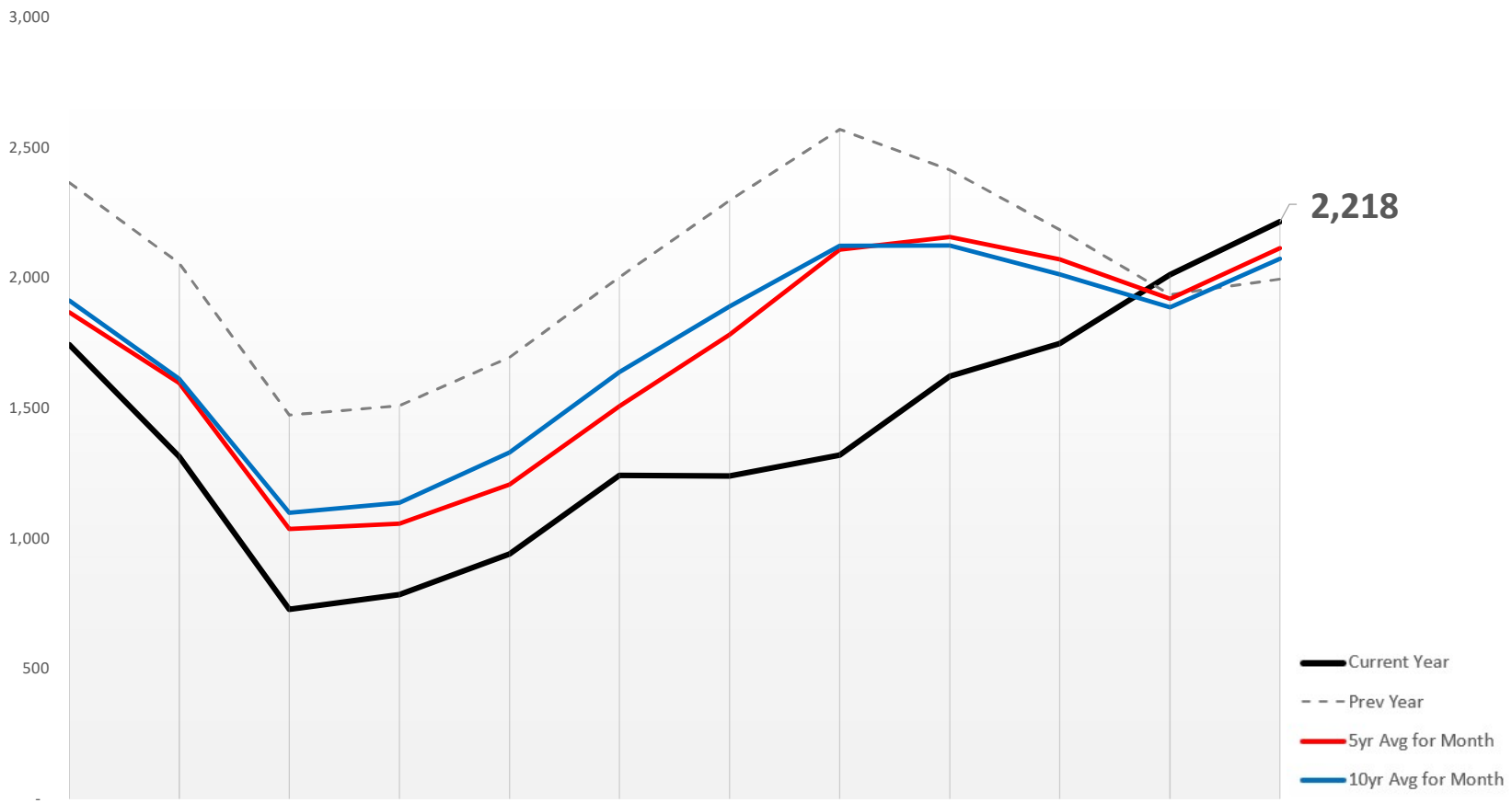
Number of Active Listings – Townhomes / 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	12 Mth
Curr Yr	1,745	1,316	728	785	941	1,243	1,241	1,321	1,624	1,750	2,015	**2,218**	Refer to Monthly Data
Prev Yr	2,369	2,058	1,475	1,511	1,697	2,005	2,299	2,573	2,417	2,187	1,938	**1,998**	
%Chg	-26%	-36%	-51%	-48%	-45%	-38%	-46%	-49%	-33%	-20%	4%	**11%**	
5yr Avg	1,870	1,598	1,038	1,057	1,208	1,510	1,784	2,110	2,159	2,074	1,922	**2,117**	
%Chg	-7%	-18%	-30%	-26%	-22%	-18%	-30%	-37%	-25%	-16%	5%	**5%**	
10yr Avg	1,915	1,614	1,100	1,138	1,332	1,640	1,893	2,125	2,127	2,016	1,888	**2,076**	
%Chg	-9%	-18%	-34%	-31%	-29%	-24%	-34%	-38%	-24%	-13%	7%	**7%**	

*TRREB Zones Included in Report: All Toronto Central (C1 to C15). All Toronto West (W1 to W10). All Toronto East (E1 to E11). Burlington. Halton Hills. Milton. Oakville. // Brampton. Caledon. Mississauga. // Orangeville. // Aurora. East Gwillimbury. Georgina. King. Markham. Newmarket. Richmond Hill. Vaughan. Whitchurch-Stouffville. // Ajax. Brock. Clarington. Oshawa. Pickering. Scugog. Uxbridge. Whitby. // Adjala-Tosorontio. Bradford West Gwillimbury. Essa. Innisfil. New Tecumseth. //

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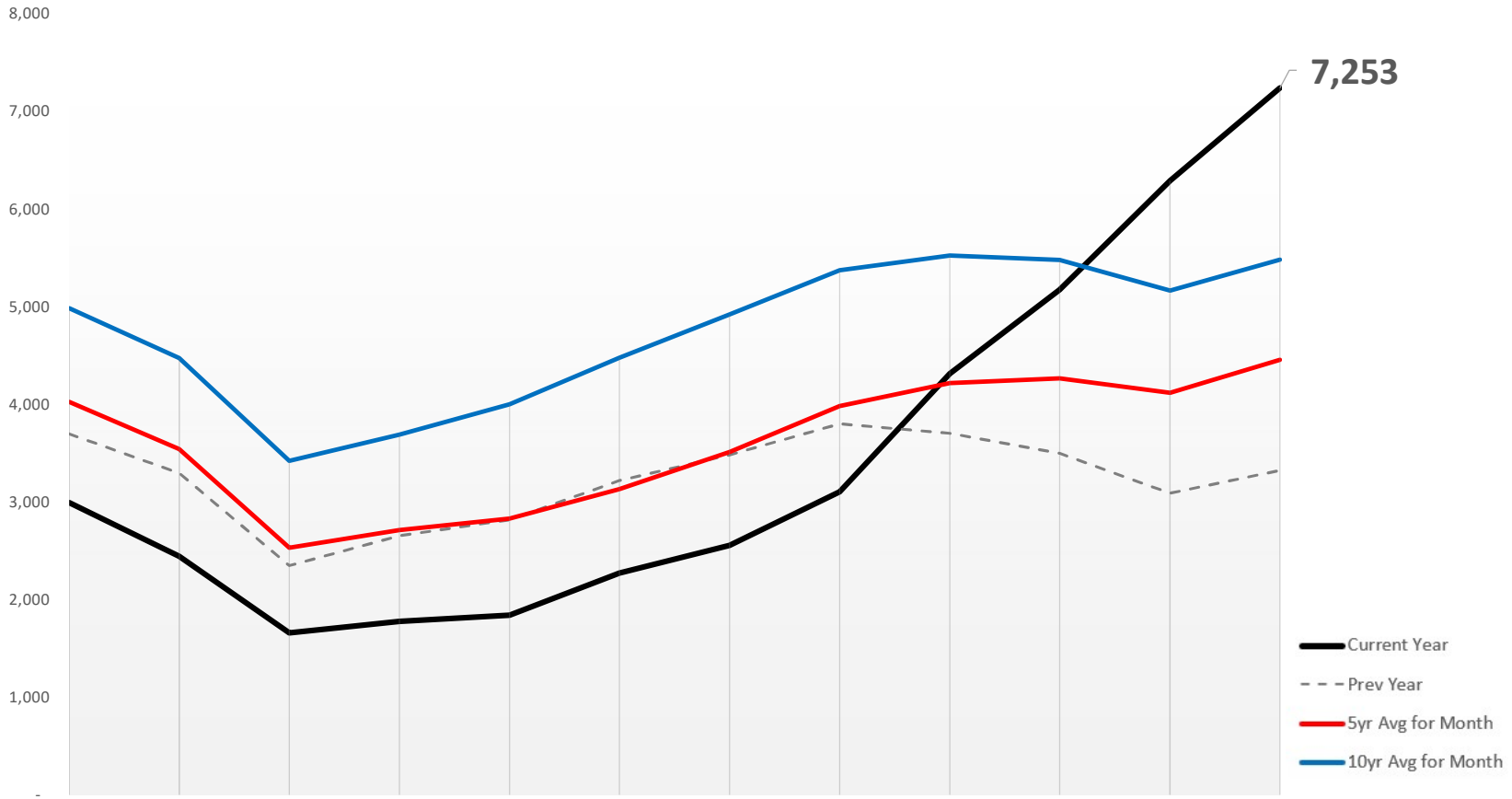
Number of Active Listings – Condos / Rolling 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	12 Mth
Curr Yr	2,997	2,446	1,660	1,779	1,844	2,275	2,560	3,108	4,320	5,182	6,302	**7,253**	Refer to Monthly Data
Prev Yr	3,702	3,299	2,351	2,657	2,821	3,223	3,488	3,806	3,708	3,504	3,095	**3,327**	
%Chg	-19%	-26%	-29%	-33%	-35%	-29%	-27%	-18%	17%	48%	104%	**118%**	
5yr Avg	4,031	3,547	2,535	2,715	2,834	3,135	3,517	3,989	4,225	4,273	4,125	**4,463**	
%Chg	-26%	-31%	-35%	-34%	-35%	-27%	-27%	-22%	2%	21%	53%	**62%**	
10yr Avg	4,990	4,481	3,428	3,695	4,007	4,484	4,928	5,379	5,533	5,488	5,173	**5,492**	
%Chg	-40%	-45%	-52%	-52%	-54%	-49%	-48%	-42%	-22%	-6%	22%	**32%**	

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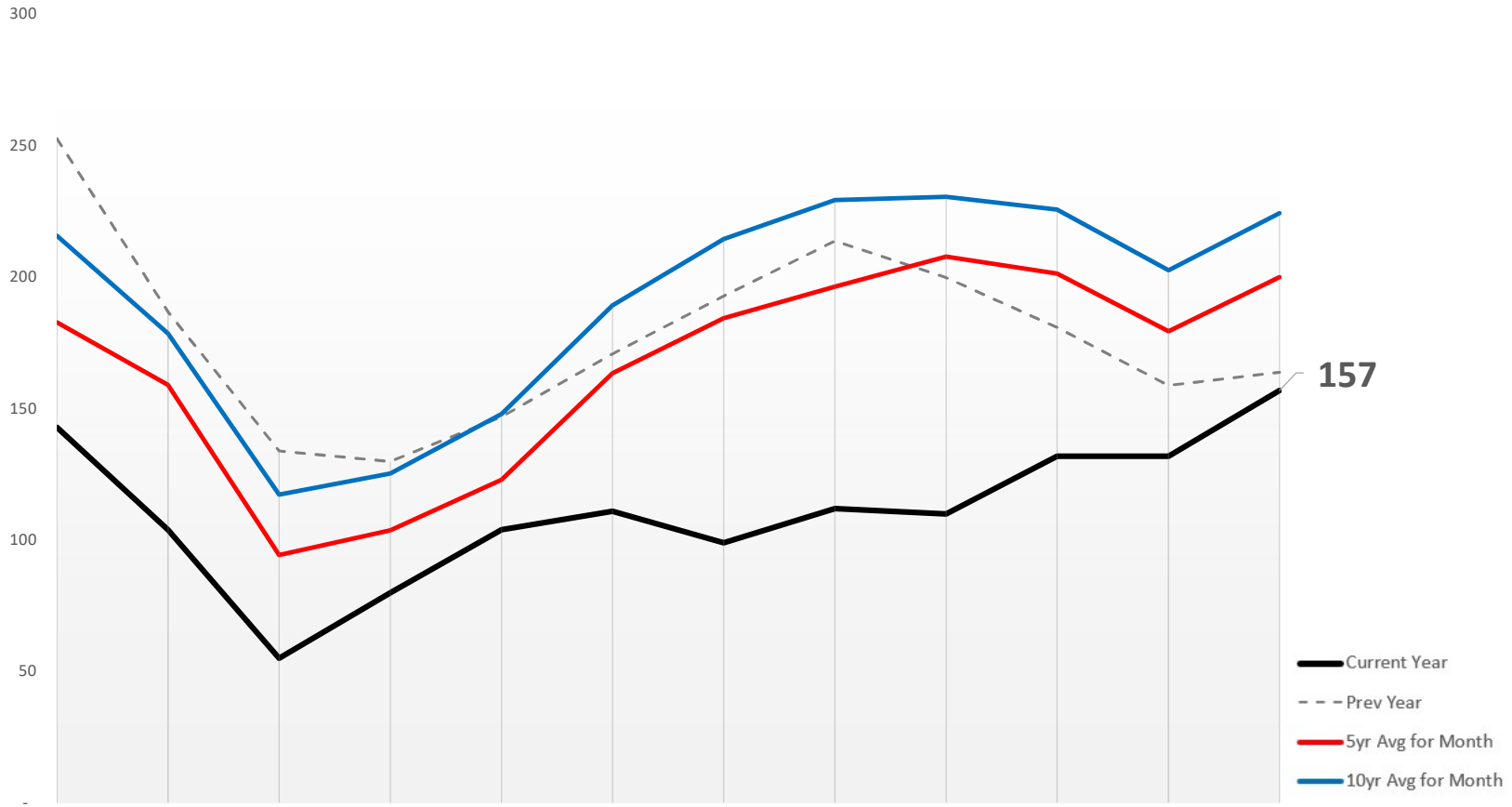
Number of Active Listings – Other Prop Types / 12 Months / *Selected TRREB Zones



	Oct-2019	Nov-2019	Dec-2019	Jan-2020	Feb-2020	Mar-2020	Apr-2020	May-2020	Jun-2020	Jul-2020	Aug-2020	**Sep-2020**	12 Mth
Curr Yr	143	104	55	80	104	111	99	112	110	132	132	**157**	Refer to Monthly Data
Prev Yr	253	187	134	130	147	171	193	214	200	181	159	**164**	
%Chg	-43%	-44%	-59%	-38%	-29%	-35%	-49%	-48%	-45%	-27%	-17%	**-4%**	
5yr Avg	183	159	94	104	123	164	185	197	208	202	180	**200**	
%Chg	-22%	-35%	-42%	-23%	-15%	-32%	-46%	-43%	-47%	-35%	-27%	**-22%**	
10yr Avg	216	179	117	125	148	189	215	230	231	226	203	**225**	
%Chg	-34%	-42%	-53%	-36%	-30%	-41%	-54%	-51%	-52%	-42%	-35%	**-30%**	

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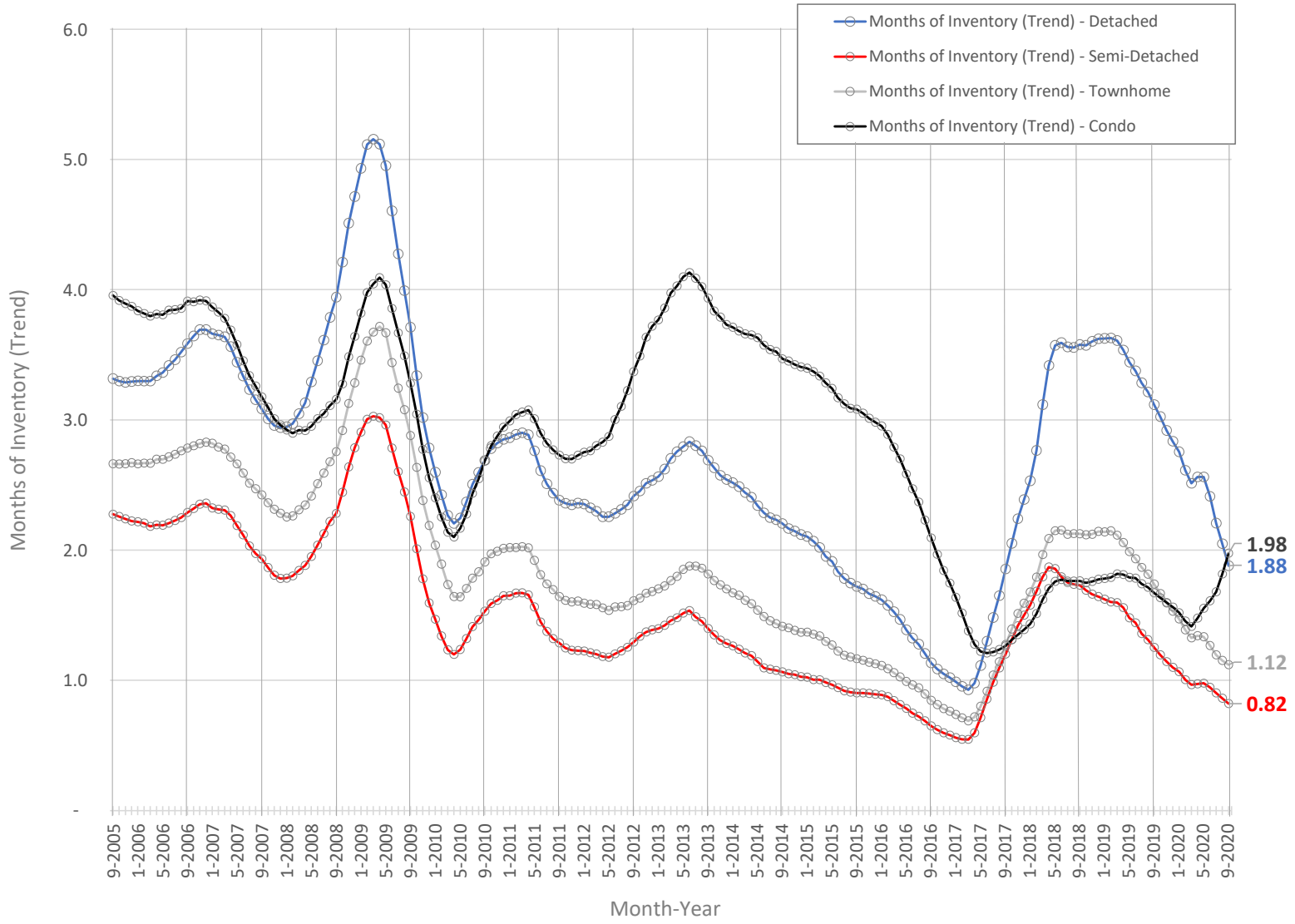
Months of Inventory (12Mth-Trend)* – by Property Type (**Selected TRREB Zones)



Months of Inventory for All Property Types in the Current Month is: **1.67**

*Months of Inventory (MOI) is calculated using a 12-month moving average (active listings / sales)

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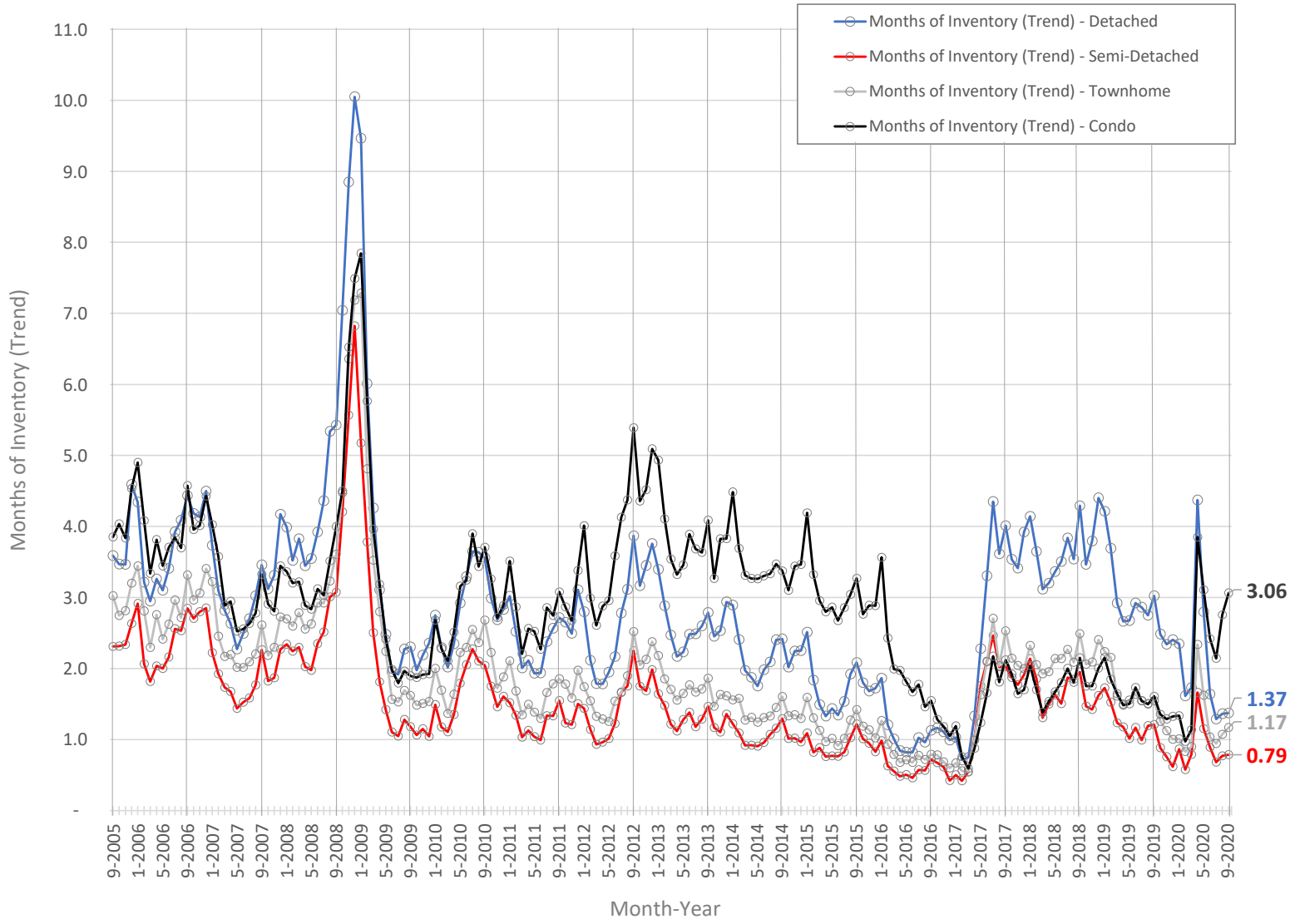
Months of Inventory (One Month)* – by Property Type (**Selected TRREB Zones)



Months of Inventory for All Property Types in the Current Month is: **1.64**

*Months of Inventory (MOI) is calculated using the noted month # of Active Listings / # of Sales

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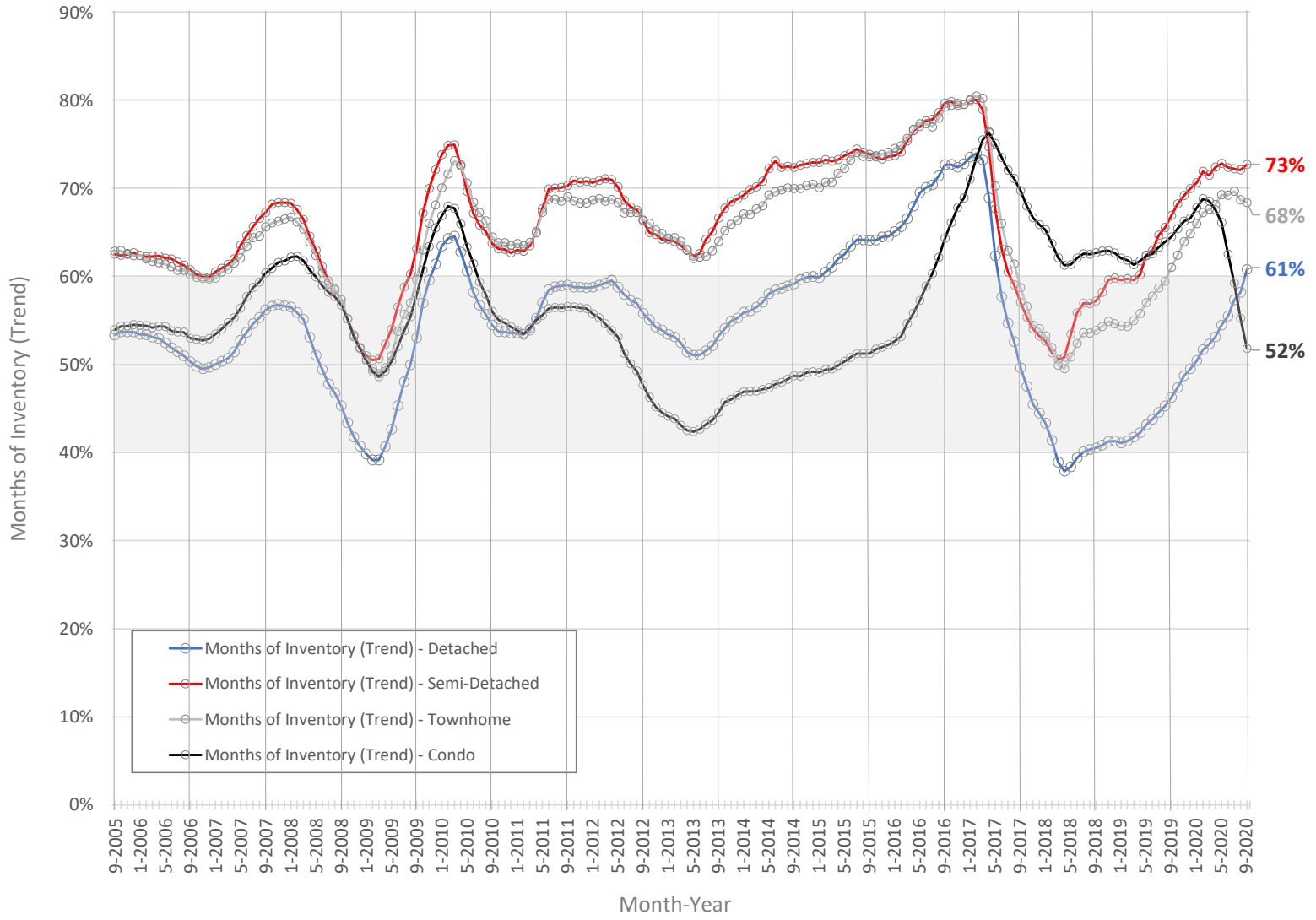
Sales to New Listing Ratio (12Mth-TREND)* – by Property Type (**Selected TRREB Zones)



Sales to New Listings for All Property Types in the Current Month is: **54%**

*SNLR = Sales-to-New Listings Ratio (12Mth-Trend) . Calculated using a 12-month moving average (sales divided by new listings over period).

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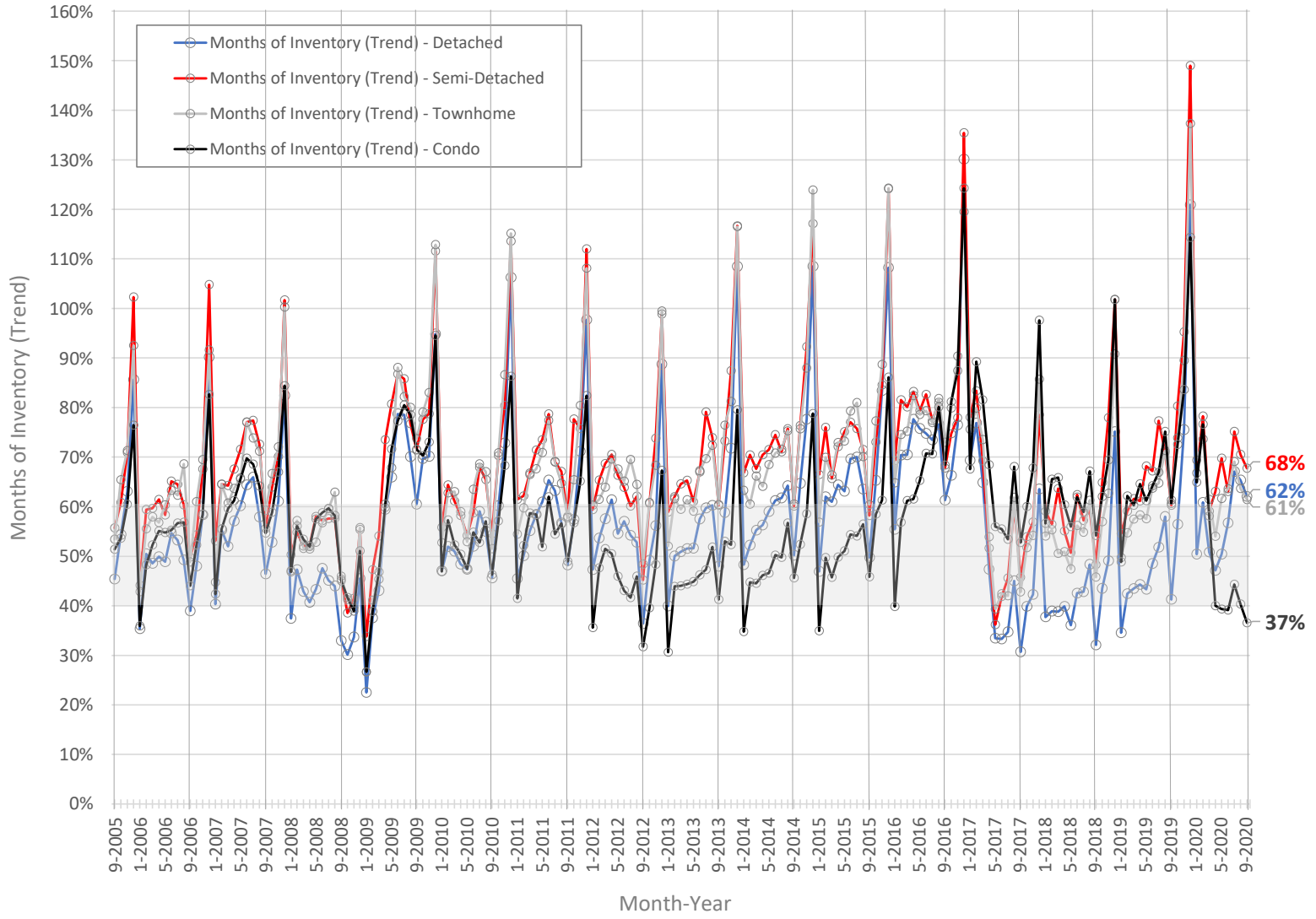
Sales to New Listings Ratio (One Month)* – by Property Type (**Selected TRREB Zones)



Sales to New Listings for All Property Types in the Current Month is: **54%**

*SNLR = Sales-to-New Listings Ratio (One Month) . Calculated using the one month sales divided by the one month new listings.

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Oct. 1st to Sep. 30th - Rolling 12-Mth Statistics – All Property Types (*Selected TRREB Zones)

Average Price					Sales		$ Volume		Active Listings			Months Inventory	
FISCAL YEAR (FY)	Rolling 12-Mth Avg Price	Compound Annual Growth Rates (CAGR)			YEAR	Rolling 12-Mth # of Sales	YEAR	Rolling 12-Mth $ Volume of Sales	YEAR	Active Listings on Sep. 30th	Avg Active Listings per month	YEAR	Months of Inventory (Trend)
2020-FY	**$903,535**	**1yr CAGR =**	**12.0%**	*avg. growth per year '19-FY to 2020-FY*	2020-FY	88,656	2020-FY	$80,103,805,297	2020-FY	18,167	12,322	2020-FY	1.7
2019-FY	$806,634				2019-FY	85,288	2019-FY	$68,796,161,169	2019-FY	17,254	16,364	2019-FY	2.3
2018-FY	$781,579				2018-FY	79,887	2018-FY	$62,437,961,930	2018-FY	20,089	17,405	2018-FY	2.6
2017-FY	**$819,620**	**3yr CAGR =**	**3.3%**	*avg. growth per year '17-FY to 2020-FY*	2017-FY	96,515	2017-FY	$79,105,605,912	2017-FY	19,021	12,293	2017-FY	1.5
2016-FY	$703,578				2016-FY	110,530	2016-FY	$77,766,479,943	2016-FY	11,255	11,844	2016-FY	1.3
2015-FY	**$612,533**	**5yr CAGR =**	**8.1%**	*avg. growth per year '15-FY to 2020-FY*	2015-FY	99,604	2015-FY	$61,010,750,494	2015-FY	17,765	15,526	2015-FY	1.9
2014-FY	$558,006				2014-FY	91,729	2014-FY	$51,185,297,197	2014-FY	19,165	17,134	2014-FY	2.2
2013-FY	**$514,258**	**7yr CAGR =**	**8.4%**	*avg. growth per year '13-FY to 2020-FY*	2013-FY	84,604	2013-FY	$43,508,279,380	2013-FY	20,194	18,843	2013-FY	2.7
2012-FY	$492,454				2012-FY	88,515	2012-FY	$43,589,558,804	2012-FY	21,620	17,531	2012-FY	2.4
2011-FY	$458,858				2011-FY	87,326	2011-FY	$40,070,228,385	2011-FY	18,796	16,184	2011-FY	2.2
2010-FY	**$426,688**	**10yr CAGR =**	**7.8%**	*avg. growth per year '10-FY to 2020-FY*	2010-FY	89,639	2010-FY	$38,247,922,425	2010-FY	20,052	18,117	2010-FY	2.4
2009-FY	$383,773				2009-FY	77,324	2009-FY	$29,674,869,340	2009-FY	15,644	21,263	2009-FY	3.3
2008-FY	$385,149				2008-FY	82,220	2008-FY	$31,666,941,639	2008-FY	28,095	22,913	2008-FY	3.3
2007-FY	$368,100				2007-FY	91,217	2007-FY	$33,577,018,442	2007-FY	21,720	21,663	2007-FY	2.8
2006-FY	$348,831				2006-FY	83,413	2006-FY	$29,097,064,802	2006-FY	26,334	23,285	2006-FY	3.3
2005-FY	**$332,100**	**15yr CAGR =**	**6.9%**	*avg. growth per year '05-FY to 2020-FY*	2005-FY	83,025	2005-FY	$27,572,586,786	2005-FY	24,161	22,112	2005-FY	3.2
2004-FY	$310,916				2004-FY	83,386	2004-FY	$25,926,013,339	2004-FY	24,078	20,134	2004-FY	2.9
2003-FY	$289,146				2003-FY	77,092	2003-FY	$22,290,824,628	2003-FY	20,842	18,200	2003-FY	2.8
2002-FY	$270,703				2002-FY	74,875	2002-FY	$20,268,920,068	2002-FY	16,624	13,732	2002-FY	2.2
2001-FY	$248,995				2001-FY	63,991	2001-FY	$15,933,465,434	2001-FY	12,404	12,001	2001-FY	2.3
2000-FY	**$241,064**	**20yr CAGR =**	**6.8%**	*avg. growth per year '00-FY to 2020-FY*	2000-FY	57,579	2000-FY	$13,880,238,385	2000-FY	11,552	10,492	2000-FY	2.2

*Data Source: Toronto Real Estate Board (TREB). For questions, please discuss with your realtor, or contact Outline Financial: www.outline.ca - hello@outline.ca - (416) 536-9559

*Data is based on a fiscal year summary - specific time period is outlined in the title.

*Active Listings represent the total available listings on MLS at the end of any given month. Average Active Listings is the average end of month number during the fiscal 12 month period.

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Oct. 1st to Sep. 30th - Rolling 12-Mth Statistics – Detached Only (*Selected TRREB Zones)

Average Price			Sales		$ Volume		Active Listings			Months Inventory	
FISCAL YEAR (FY)	Rolling 12-Mth Avg Price	Compound Annual Growth Rates (CAGR)	YEAR	Rolling 12-Mth # of Sales	YEAR	Rolling 12-Mth $ Volume of Sales	YEAR	Active Listings on Sep. 30th	Avg Active Listings per month	YEAR	Months of Inventory (Trend)
2020-FY	**$1,110,580**	**1yr CAGR = 10.4%** *avg. growth per year '19-FY to 2020-FY*	2020-FY	43,049	2020-FY	$47,809,369,834	2020-FY	7,643	6,746	2020-FY	1.9
2019-FY	$1,005,906		2019-FY	38,653	2019-FY	$38,881,298,931	2019-FY	10,863	10,043	2019-FY	3.1
2018-FY	$1,007,938		2018-FY	34,551	2018-FY	$34,825,261,423	2018-FY	12,042	10,304	2018-FY	3.6
2017-FY	**$1,102,861**	**3yr CAGR = 0.2%** *avg. growth per year '17-FY to 2020-FY*	2017-FY	43,717	2017-FY	$48,213,756,290	2017-FY	11,048	6,760	2017-FY	1.9
2016-FY	$934,318		2016-FY	52,709	2016-FY	$49,246,964,771	2016-FY	5,279	4,986	2016-FY	1.1
2015-FY	**$791,892**	**5yr CAGR = 7.0%** *avg. growth per year '15-FY to 2020-FY*	2015-FY	48,126	2015-FY	$38,110,579,719	2015-FY	8,042	6,900	2015-FY	1.7
2014-FY	$710,109		2014-FY	44,488	2014-FY	$31,591,322,235	2014-FY	9,309	8,172	2014-FY	2.2
2013-FY	**$647,774**	**7yr CAGR = 8.0%** *avg. growth per year '13-FY to 2020-FY*	2013-FY	41,261	2013-FY	$26,727,800,723	2013-FY	10,047	9,251	2013-FY	2.7
2012-FY	$620,810		2012-FY	42,376	2012-FY	$26,307,445,065	2012-FY	10,666	8,529	2012-FY	2.4
2011-FY	$576,095		2011-FY	41,102	2011-FY	$23,678,636,854	2011-FY	9,609	8,162	2011-FY	2.4
2010-FY	**$532,846**	**10yr CAGR = 7.6%** *avg. growth per year '10-FY to 2020-FY*	2010-FY	42,205	2010-FY	$22,488,745,541	2010-FY	10,300	9,457	2010-FY	2.7
2009-FY	$474,675		2009-FY	37,136	2009-FY	$17,627,549,202	2009-FY	8,556	11,486	2009-FY	3.7
2008-FY	$483,394		2008-FY	38,065	2008-FY	$18,400,397,264	2008-FY	15,862	12,503	2008-FY	3.9
2007-FY	$459,067		2007-FY	43,893	2007-FY	$20,149,817,202	2007-FY	11,397	11,283	2007-FY	3.1
2006-FY	$435,825		2006-FY	40,337	2006-FY	$17,579,855,281	2006-FY	14,035	12,054	2006-FY	3.6
2005-FY	**$412,628**	**15yr CAGR = 6.8%** *avg. growth per year '05-FY to 2020-FY*	2005-FY	40,464	2005-FY	$16,696,573,963	2005-FY	12,587	11,186	2005-FY	3.3
2004-FY	$384,145		2004-FY	40,545	2004-FY	$15,575,142,508	2004-FY	12,162	9,645	2004-FY	2.9
2003-FY	$353,306		2003-FY	37,687	2003-FY	$13,315,041,482	2003-FY	10,164	9,022	2003-FY	2.9
2002-FY	$329,176		2002-FY	36,840	2002-FY	$12,126,833,044	2002-FY	8,481	7,374	2002-FY	2.4
2001-FY	$304,425		2001-FY	31,536	2001-FY	$9,600,359,862	2001-FY	6,857	6,602	2001-FY	2.5
2000-FY	**$297,424**	**20yr CAGR = 6.8%** *avg. growth per year '00-FY to 2020-FY*	2000-FY	28,938	2000-FY	$8,606,865,706	2000-FY	6,169	5,643	2000-FY	2.3

*Data Source: Toronto Real Estate Board (TREB). For questions, please discuss with your realtor, or contact Outline Financial: www.outline.ca - hello@outline.ca - (416) 536-9559

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Oct. 1st to Sep. 30th - Rolling 12-Mth Statistics – Semi-Detached Only (*Selected TRREB Zones)

Average Price			Sales		$ Volume		Active Listings			Months Inventory	
FISCAL YEAR (FY)	Rolling 12-Mth Avg Price	Compound Annual Growth Rates (CAGR)	YEAR	Rolling 12-Mth # of Sales	YEAR	Rolling 12-Mth $ Volume of Sales	YEAR	Active Listings on Sep. 30th	Avg Active Listings per month	YEAR	Months of Inventory (Trend)
2020-FY	**$884,519**	**1yr CAGR = 9.8%** *avg. growth per year '19-FY to 2020-FY*	2020-FY	8,417	2020-FY	$7,445,000,168	2020-FY	896	576	2020-FY	0.8
2019-FY	$805,349		2019-FY	8,153	2019-FY	$6,566,006,965	2019-FY	902	851	2019-FY	1.3
2018-FY	$767,972		2018-FY	7,539	2018-FY	$5,789,738,119	2018-FY	1,264	1,087	2018-FY	1.7
2017-FY	**$774,192**	**3yr CAGR = 4.5%** *avg. growth per year '17-FY to 2020-FY*	2017-FY	8,668	2017-FY	$6,710,694,516	2017-FY	1,289	868	2017-FY	1.2
2016-FY	$650,957		2016-FY	10,603	2016-FY	$6,902,094,400	2016-FY	659	575	2016-FY	0.7
2015-FY	**$566,295**	**5yr CAGR = 9.3%** *avg. growth per year '15-FY to 2020-FY*	2015-FY	10,015	2015-FY	$5,671,448,065	2015-FY	1,014	754	2015-FY	0.9
2014-FY	$520,316		2014-FY	9,621	2014-FY	$5,005,958,644	2014-FY	1,065	853	2014-FY	1.1
2013-FY	**$477,529**	**7yr CAGR = 9.2%** *avg. growth per year '13-FY to 2020-FY*	2013-FY	9,293	2013-FY	$4,437,674,169	2013-FY	1,089	1,084	2013-FY	1.4
2012-FY	$454,702		2012-FY	9,692	2012-FY	$4,406,974,918	2012-FY	1,413	1,045	2012-FY	1.3
2011-FY	$423,926		2011-FY	9,582	2011-FY	$4,062,055,824	2011-FY	1,257	1,028	2011-FY	1.3
2010-FY	**$397,383**	**10yr CAGR = 8.3%** *avg. growth per year '10-FY to 2020-FY*	2010-FY	10,168	2010-FY	$4,040,590,542	2010-FY	1,427	1,297	2010-FY	1.5
2009-FY	$357,522		2009-FY	8,660	2009-FY	$3,096,139,366	2009-FY	1,062	1,630	2009-FY	2.3
2008-FY	$360,295		2008-FY	9,985	2008-FY	$3,597,548,255	2008-FY	2,367	1,899	2008-FY	2.3
2007-FY	$340,109		2007-FY	10,890	2007-FY	$3,703,789,897	2007-FY	1,762	1,754	2007-FY	1.9
2006-FY	$320,124		2006-FY	10,377	2006-FY	$3,321,926,345	2006-FY	2,220	1,979	2006-FY	2.3
2005-FY	**$303,267**	**15yr CAGR = 7.4%** *avg. growth per year '05-FY to 2020-FY*	2005-FY	10,761	2005-FY	$3,263,460,146	2005-FY	2,167	2,041	2005-FY	2.3
2004-FY	$283,442		2004-FY	10,544	2004-FY	$2,988,611,706	2004-FY	2,368	1,834	2004-FY	2.1
2003-FY	$263,719		2003-FY	9,497	2003-FY	$2,504,538,692	2003-FY	1,887	1,603	2003-FY	2.0
2002-FY	$245,494		2002-FY	9,018	2002-FY	$2,213,865,400	2002-FY	1,439	1,196	2002-FY	1.6
2001-FY	$226,677		2001-FY	7,216	2001-FY	$1,635,698,095	2001-FY	1,117	1,091	2001-FY	1.8
2000-FY	**$219,014**	**20yr CAGR = 7.2%** *avg. growth per year '00-FY to 2020-FY*	2000-FY	6,036	2000-FY	$1,321,969,784	2000-FY	1,001	908	2000-FY	1.8

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Oct. 1st to Sep. 30th - Rolling 12-Mth Statistics – Townhomes Only (*Selected TRREB Zones)

Average Price			Sales		$ Volume		Active Listings			Months Inventory	
FISCAL YEAR (FY)	Rolling 12-Mth Avg Price	Compound Annual Growth Rates (CAGR)	YEAR	Rolling 12-Mth # of Sales	YEAR	Rolling 12-Mth $ Volume of Sales	YEAR	Active Listings on Sep. 30th	Avg Active Listings per month	YEAR	Months of Inventory (Trend)
2020-FY	**$715,165**	**1yr CAGR = 9.3%** *avg. growth per year '19-FY to 2020-FY*	2020-FY	15,106	2020-FY	$10,803,277,142	2020-FY	2,218	1,411	2020-FY	1.1
2019-FY	$654,325		2019-FY	14,100	2019-FY	$9,225,988,666	2019-FY	1,998	2,044	2019-FY	1.7
2018-FY	$632,185		2018-FY	13,126	2018-FY	$8,298,058,466	2018-FY	2,653	2,325	2018-FY	2.1
2017-FY	**$636,053**	**3yr CAGR = 4.0%** *avg. growth per year '17-FY to 2020-FY*	2017-FY	14,650	2017-FY	$9,318,174,055	2017-FY	2,507	1,556	2017-FY	1.3
2016-FY	$530,479		2016-FY	16,776	2016-FY	$8,899,316,701	2016-FY	1,207	1,184	2016-FY	0.8
2015-FY	**$464,046**	**5yr CAGR = 9.0%** *avg. growth per year '15-FY to 2020-FY*	2015-FY	15,501	2015-FY	$7,193,174,872	2015-FY	1,817	1,506	2015-FY	1.2
2014-FY	$421,604		2014-FY	14,371	2014-FY	$6,058,871,248	2014-FY	1,957	1,695	2014-FY	1.4
2013-FY	**$389,023**	**7yr CAGR = 9.1%** *avg. growth per year '13-FY to 2020-FY*	2013-FY	13,325	2013-FY	$5,183,727,454	2013-FY	2,134	2,017	2013-FY	1.8
2012-FY	$372,494		2012-FY	13,786	2012-FY	$5,135,199,795	2012-FY	2,248	1,852	2012-FY	1.6
2011-FY	$349,837		2011-FY	13,117	2011-FY	$4,588,815,183	2011-FY	2,022	1,797	2011-FY	1.6
2010-FY	**$327,014**	**10yr CAGR = 8.1%** *avg. growth per year '10-FY to 2020-FY*	2010-FY	13,467	2010-FY	$4,403,901,597	2010-FY	2,396	2,143	2010-FY	1.9
2009-FY	$299,079		2009-FY	11,702	2009-FY	$3,499,828,075	2009-FY	2,006	2,808	2009-FY	2.9
2008-FY	$295,937		2008-FY	12,796	2008-FY	$3,786,813,234	2008-FY	3,559	2,939	2008-FY	2.8
2007-FY	$282,888		2007-FY	13,818	2007-FY	$3,908,942,784	2007-FY	2,774	2,790	2007-FY	2.4
2006-FY	$265,486		2006-FY	12,612	2006-FY	$3,348,304,114	2006-FY	3,215	2,926	2006-FY	2.8
2005-FY	**$251,291**	**15yr CAGR = 7.2%** *avg. growth per year '05-FY to 2020-FY*	2005-FY	12,308	2005-FY	$3,092,884,677	2005-FY	3,025	2,732	2005-FY	2.7
2004-FY	$237,627		2004-FY	12,904	2004-FY	$3,066,345,246	2004-FY	2,983	2,491	2004-FY	2.3
2003-FY	$219,135		2003-FY	11,854	2003-FY	$2,597,623,182	2003-FY	2,639	2,294	2003-FY	2.3
2002-FY	$205,307		2002-FY	11,316	2002-FY	$2,323,250,954	2002-FY	2,154	1,798	2002-FY	1.9
2001-FY	$187,225		2001-FY	9,601	2001-FY	$1,797,543,615	2001-FY	1,604	1,695	2001-FY	2.1
2000-FY	**$177,003**	**20yr CAGR = 7.2%** *avg. growth per year '00-FY to 2020-FY*	2000-FY	8,541	2000-FY	$1,511,781,894	2000-FY	1,610	1,505	2000-FY	2.1

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Oct. 1st to Sep. 30th - Rolling 12-Mth Statistics – Condos Only (*Selected TRREB Zones)

Average Price			Sales		$ Volume		Active Listings			Months Inventory	
FISCAL YEAR (FY)	Rolling 12-Mth Avg Price	Compound Annual Growth Rates (CAGR)	YEAR	Rolling 12-Mth # of Sales	YEAR	Rolling 12-Mth $ Volume of Sales	YEAR	Active Listings on Sep. 30th	Avg Active Listings per month	YEAR	Months of Inventory (Trend)
2020-FY	**$632,178**	**1yr CAGR = 10.0%** *avg. growth per year '19-FY to 2020-FY*	2020-FY	21,108	2020-FY	$13,344,017,819	2020-FY	7,253	3,477	2020-FY	2.0
2019-FY	$574,885		2019-FY	23,310	2019-FY	$13,400,560,354	2019-FY	3,327	3,248	2019-FY	1.7
2018-FY	$542,070		2018-FY	23,417	2018-FY	$12,693,657,719	2018-FY	3,845	3,442	2018-FY	1.8
2017-FY	**$493,470**	**3yr CAGR = 8.6%** *avg. growth per year '17-FY to 2020-FY*	2017-FY	27,910	2017-FY	$13,772,735,951	2017-FY	3,927	2,944	2017-FY	1.3
2016-FY	$404,491		2016-FY	28,478	2016-FY	$11,519,104,906	2016-FY	3,965	4,968	2016-FY	2.1
2015-FY	**$376,393**	**5yr CAGR = 10.9%** *avg. growth per year '15-FY to 2020-FY*	2015-FY	24,102	2015-FY	$9,071,827,391	2015-FY	6,659	6,189	2015-FY	3.1
2014-FY	$358,883		2014-FY	21,517	2014-FY	$7,722,092,991	2014-FY	6,620	6,220	2014-FY	3.5
2013-FY	**$339,284**	**7yr CAGR = 9.3%** *avg. growth per year '13-FY to 2020-FY*	2013-FY	19,085	2013-FY	$6,475,244,419	2013-FY	6,710	6,258	2013-FY	3.9
2012-FY	$337,084		2012-FY	20,849	2012-FY	$7,027,859,916	2012-FY	6,989	5,857	2012-FY	3.4
2011-FY	$326,404		2011-FY	21,806	2011-FY	$7,117,557,888	2011-FY	5,628	4,961	2011-FY	2.7
2010-FY	**$304,641**	**10yr CAGR = 7.6%** *avg. growth per year '10-FY to 2020-FY*	2010-FY	21,979	2010-FY	$6,695,704,277	2010-FY	5,646	4,921	2010-FY	2.7
2009-FY	$272,229		2009-FY	18,162	2009-FY	$4,944,220,554	2009-FY	3,732	4,963	2009-FY	3.3
2008-FY	$273,208		2008-FY	19,526	2008-FY	$5,334,665,223	2008-FY	5,819	5,139	2008-FY	3.2
2007-FY	$253,636		2007-FY	20,162	2007-FY	$5,113,813,300	2007-FY	5,296	5,338	2007-FY	3.2
2006-FY	$237,070		2006-FY	17,703	2006-FY	$4,196,853,156	2006-FY	6,253	5,771	2006-FY	3.9
2005-FY	**$227,352**	**15yr CAGR = 7.1%** *avg. growth per year '05-FY to 2020-FY*	2005-FY	16,873	2005-FY	$3,836,109,016	2005-FY	5,797	5,562	2005-FY	4.0
2004-FY	$216,525		2004-FY	16,551	2004-FY	$3,583,704,661	2004-FY	5,880	5,595	2004-FY	4.1
2003-FY	$210,992		2003-FY	15,200	2003-FY	$3,207,081,479	2003-FY	5,580	4,753	2003-FY	3.8
2002-FY	$200,840		2002-FY	14,962	2002-FY	$3,004,971,119	2002-FY	4,090	2,954	2002-FY	2.4
2001-FY	$181,767		2001-FY	13,234	2001-FY	$2,405,507,911	2001-FY	2,409	2,206	2001-FY	2.0
2000-FY	**$169,740**	**20yr CAGR = 6.8%** *avg. growth per year '00-FY to 2020-FY*	2000-FY	11,893	2000-FY	$2,018,717,807	2000-FY	2,384	2,083	2000-FY	2.1

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Oct. 1st to Sep. 30th - Rolling 12-Mth Statistics – All "Other"* Prop. Types (*Selected TRREB Zones)

Average Price			Sales		$ Volume		Active Listings			Months Inventory	
FISCAL YEAR (FY)	Rolling 12-Mth Avg Price	Compound Annual Growth Rates (CAGR)	YEAR	Rolling 12-Mth # of Sales	YEAR	Rolling 12-Mth $ Volume of Sales	YEAR	Active Listings on Sep. 30th	Avg Active Listings per month	YEAR	Months of Inventory (Trend)
2020-FY	**$719,406**	**1yr CAGR = 6.8%** *avg. growth per year '19-FY to 2020-FY*	2020-FY	976	2020-FY	$702,140,334	2020-FY	157	112	2020-FY	1.4
2019-FY	$673,793		2019-FY	1,072	2019-FY	$722,306,253	2019-FY	164	178	2019-FY	2.0
2018-FY	$662,876		2018-FY	1,254	2018-FY	$831,246,203	2018-FY	285	246	2018-FY	2.4
2017-FY	**$694,424**	**3yr CAGR = 1.2%** *avg. growth per year '17-FY to 2020-FY*	2017-FY	1,570	2017-FY	$1,090,245,100	2017-FY	250	166	2017-FY	1.3
2016-FY	$610,488		2016-FY	1,964	2016-FY	$1,198,999,165	2016-FY	145	132	2016-FY	0.8
2015-FY	**$518,129**	**5yr CAGR = 6.8%** *avg. growth per year '15-FY to 2020-FY*	2015-FY	1,860	2015-FY	$963,720,447	2015-FY	233	177	2015-FY	1.1
2014-FY	$465,965		2014-FY	1,732	2014-FY	$807,052,079	2014-FY	214	194	2014-FY	1.3
2013-FY	**$416,971**	**7yr CAGR = 8.1%** *avg. growth per year '13-FY to 2020-FY*	2013-FY	1,640	2013-FY	$683,832,615	2013-FY	214	233	2013-FY	1.7
2012-FY	$392,980		2012-FY	1,812	2012-FY	$712,079,110	2012-FY	304	247	2012-FY	1.6
2011-FY	$362,515		2011-FY	1,719	2011-FY	$623,162,636	2011-FY	280	237	2011-FY	1.7
2010-FY	**$340,099**	**10yr CAGR = 7.8%** *avg. growth per year '10-FY to 2020-FY*	2010-FY	1,820	2010-FY	$618,980,468	2010-FY	283	300	2010-FY	2.0
2009-FY	$304,767		2009-FY	1,664	2009-FY	$507,132,143	2009-FY	288	376	2009-FY	2.7
2008-FY	$296,276		2008-FY	1,848	2008-FY	$547,517,663	2008-FY	488	434	2008-FY	2.8
2007-FY	$285,516		2007-FY	2,454	2007-FY	$700,655,259	2007-FY	491	498	2007-FY	2.4
2006-FY	$272,704		2006-FY	2,384	2006-FY	$650,125,906	2006-FY	611	555	2006-FY	2.8
2005-FY	**$261,000**	**15yr CAGR = 7.0%** *avg. growth per year '05-FY to 2020-FY*	2005-FY	2,619	2005-FY	$683,558,984	2005-FY	585	591	2005-FY	2.7
2004-FY	$250,601		2004-FY	2,842	2004-FY	$712,209,218	2004-FY	685	570	2004-FY	2.4
2003-FY	$233,546		2003-FY	2,854	2003-FY	$666,539,793	2003-FY	572	528	2003-FY	2.2
2002-FY	$219,058		2002-FY	2,739	2002-FY	$599,999,551	2002-FY	460	410	2002-FY	1.8
2001-FY	$205,639		2001-FY	2,404	2001-FY	$494,355,951	2001-FY	417	407	2001-FY	2.0
2000-FY	**$193,875**	**20yr CAGR = 6.8%** *avg. growth per year '00-FY to 2020-FY*	2000-FY	2,171	2000-FY	$420,903,194	2000-FY	388	354	2000-FY	2.0

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DATA NOTES:

*Please note that all raw data is sourced from information available on the monthly TRREB Market Watch Reports. Data contained in these exhibits are reconciled and updated to match any adjustments made by TRREB to their historical data. While information will match the current month's Market Watch Report exactly, given TRREB's ongoing updates, data published in previous Market Watch reports may now differ.

For questions on the reports, or data, please contact a member of the Outline Financial team.

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